1	UNITED STATES BANKRUPTCY DISTRICT COURT FOR THE DISTRICT OF COLORADO
2	Docket No. 86B10552
3	KAISER STEEL CORPORATION, et al., Debtors,
4	Denver, Colorado
5	
6	REPORTER'S TRANSCRIPT BEFORE THE HONORABLE CHARLES E. MATHESON
1	TRANSCRIPT ORDERED BY: DAVID POWER, ESQ.
8	AND PENSION BENEFIT GUARANTY CORPORATION
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EXHIBIT

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1	APEARANCES (Continued.)
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INDEX OF WITNESSES 1 2 ON BEHALF OF THE DEBTOR: JAMES McCALL Direct Examination by Mr. Uphoff 8 Cross-examination by Mr. Pratt 22 Cross-examination by Mr. Quinn 28 RICHARD E. STODDARD Direct Examination by Mr. Christensen 30, 116 Cross-examination by Mr. Quinn 72, 119 Cross-examination by Mr. Bugg 91 DONALD THOMAS Direct Examination by Mr. Christensen 101 Cross-examination by Mr. Quinn 108 10 ON BEHALF OF RETIREES SUBCOMMITTEE: ROBERT SCOTT GREGORY 11 Direct Examination by Mr. Eklund 121 Cross-examination by Mr. Quinn 12 128 13 ALFRED B. FOWLER 138, 178, 183 Direct Examination by Mr. Eklund 166, 179 14 Cross-examination by Mr. Quinn LYLE B. STEVESON 15 Direct Examination by Mr. Eklund 184 Cross-examination by Mr. Quinn 16 201 17 JOHN S. COGSWELL Direct Examination by Mr. Eklund 215 Cross-examination by Mr. Quinn 18 222 19 ON BEHALF OF ROBERT N. PRITCHETT CLARENCE D. PLATT 20 Direct Examination by Mr. Quinn 228, 234 21 Cross-examination by Mr. Christensen 231 ROBERT N. PRITCHETT Direct Examination by Mr. Quinn 235, 259 23 Cross-examination by Mr. Christensen Cross-examination by Mr. Eklund 243 24 Cross-examination by Mr. Furgason 244 Cross-examination by Mr. Bugg 261 2.5

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1		EXHIBITS	
2		Offered	Admitted
3	Exhibit No. 1	4 2	43
4	Exhibit No. 2	51	51
5	Exhibit No. 3	5.1	51
6	Exhibit No. 4	102	1.02
7	Exhibit No. 19	166	166
8	Exhibit No. 22	166	1.66
9	Retirees Subcommittee	No. 24 251	251
10			
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1.4			
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1	THE COURT: Be seated, please. All
2	right. We're reconvened in Kaiser on the
3	confirmation issue.
4	MR. UPHOFF: Daryle Uphoff on behalf
5	of the Debtor. At this time, Your Honor, I would
6	request that the Debtor be permitted to call a
7	representative of Mine Reclamation Corporation, in
8	part, to testify regarding the feasibility of the
9	plan, but also there's a motion appearing before thi
0	Court requesting approval of the Debtor's proposed
l i	agreement with MRC.
2	The reason that I make this request,
. 3	Your Honor, is that the representatives of MRC that
4	are here today that were here yesterday are from
. 5	California and need to return to that state.
6	THE COURT: Are there any objections
. 7	to taking this matter up?
8	MR. QUINN: No objection, Your Honor.
9	THE COURT: That's fine, Mr. Uphoff.
20	MR. UPHOFF: Call James McCall.
2.1	JAMES McCALL,
2	having been called as a witness on behalf of the
3	Debtor, being first duly sworn upon his cath,
2.4	testified as follows:

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1		MR.	QUINN:	Thank	you.
	i contract of the contract of				

- 2 THE COURT: Mr. Bugg, any questions?
- 3 MR. BUGG: No questions, Your Honor.
- THE COURT: Mr. Uphoff, anything
- 5 further?
- 6 MR. UPHOFF: Nothing further.
- THE COURT: Thank you, Mr. McCall.
- 8 You may step down.
- 9 MR. CHRISTENSEN: If it please the
- 10 Court, at this time, the proponents will call Mr.
- 11 Rick Stoddard.
- 12 RICHARD E. STODDARD,
- 13 having been called as a witness on behalf of the
- 14 Debtor, being first duly sworn upon his oath,
- testified as follows:
- 16 EXAMINATION
- 17 BY MR. CHRISTENSEN:
- 18 Q Please state your full name and
- 19 address for the record.
- A My name is Richard E. Stoddard. That
- 21 is S-t-o-d-d-a-r-d. I currently live at 745 Emerson,
- 22 Denver.
- Q Do you hold a position with the Debtor
- 24 herein?
- 25 A Yes. I am the chief executive officer

- of Kaiser Steel Corporation.
- Q Will you give the Court, please, a
- 3 brief overview of your involvement in this matter,
- 4 how you came to hold that position.
- 5 A Yes. Late in the summer of 1987,
- 6 while serving as managing director at Roath and
- 7 Brega, I was asked by the retiree subcommittee to
- 8 evaluate the joint ventures that were being proposed
- 9 by the Debtor to determine whether or not they were
- 10 being structured in a manner to insure that Kaiser
- 11 would not bear the costs of the capital infusion, and
- 12 structured in a manner such that the probable value
- 13 that would accrue to those joint ventures could be
- 14 realized at the earliest possible date.
- Later, in 1987, I was appointed by the
- 16 entire creditors committee as their business
- 17 consultant to continue to evaluate the proposals of
- 18 the Debtor and to work with the Debtor in the
- 19 negotiations of those joint ventures. During a
- 20 management transition that began roughly in January,
- 21 I became the business consultant and, with Mr.
- 22 Uphoff, in effect, ran the company from January on.
- During the first quarter of 1988, the
- 24 creditors committee and management had formed a CEO
- 25 search committee, and in May of 1987, they offered me

- the job as chief executive officer and effective June
- 2 1, this year, I took over that position. The Court
- 3 approved that, I believe, sometime in July.
- 4 Q During your involvement as both the
- 5 business consultant and eventually the chief
- 6 executive officer, did you have an opportunity to
- 7 review the assets and liabilities of the companies?
- 8 A Yes, I did, extensively.
- 9 Q Did you have the opportunity and have
- 10 you formulated business plans for the reorganized
- 11 companies?
- 12 A Yes, I have.
- Q Can you tell the Court, please, what
- 14 the business plans of the reorganized companies are
- in the event the Court were to confirm this plan?
- 16 A Yes. The new businesses of the
- 17 reorganized Kaiser will consist of either three or
- 18 four businesses. The three businesses include the
- 19 Eagle Mountain project, which has been described by
- 20 Mr. McCall in previous testimony, which basically is
- 21 the rail haul of municipal trash from the
- 22 metropolitan area surrounding Los Angeles and San
- 23 Diego into a remote desert site, which is the site of
- 24 old Kaiser iron ore mines near Desert Center,
- 25 California. Kaiser still owns the 52-mile railroad

- 1 which delivers -- which used to haul iron ore from
- 2 the mine.
- 3 Kaiser's interest, as Mr. McCall
- 4 indicated, is in the form of the lease and royalty
- 5 payments on that lease amounting to 8 percent of all
- 6 of the garbage delivered to that site. It has
- 7 advance royalty and guaranteed minimum royalties
- 8 beginning in the three years.
- 9 Q Can you give the Court some magnitude
- 10 on what that means; that is, how much garbage is
- 11 available to be hauled in the area? What's the
 - 12 capacity for haulage? What's the capacity for the
 - 13 pit, and how does that translate into dollars? Can
 - 14 you give us some quantification?
 - 15 A Yes. The business plan of MRC, which
 - 16 we have agreed with, proposes a start-up and
 - 17 breakeven point of 4,000 tons of garbage to be hauled
 - 18 a day. The breakeven point appears, today, to be
 - 19 around the \$26 a ton range. The SCAG report, which
 - 20 Mr. McCall referred, to has validated a per ton price
 - 21 in the 35 to \$40 a ton range.
 - Q That's the Southern California
 - 23 Associated Governments when you say SCAG?
 - 24 A That's correct.
 - Q Thank you.

3	limiting factor, without extensive additional capital
4	infusion, is the ability of the railroad to haul
5	enough railroad cars, that occurs at approximately
6	16,000 tons of garbage a day. At 16,000 tons of
7	garbage a day, it is estimated that the pits, in
8	their present configuration, have a useful life in
9	excess of 100 years. The dollar volume to Kaiser is
1.0	a complete net revenue. There are no costs
11	associated with it at all. At the 16,000-ton-a-day
1 2	maximum capacity, and at the \$40 tip fee, the annual
13	revenue to Kaiser is approximately \$16 million a
1 4	year.
15	At the 4,000-ton start-up projection,
16	if we are able to achieve the \$40 a ton tip fee, is

in the 4 to $$4\ 1/2$ million range per year.

2 will be approximately 4,000 tons a day. The actual

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Mr. Stoddard?

A It is anticipated that the start-up

MIDYETT REPORTING SERVICE (303) 424-2217

THE COURT: Yes, sir.

the net revenue to Kaiser at \$40 a ton tip fee is

approximately \$16 million a year.

Q

THE COURT: What was the other figure,

THE WITNESS: At the 16,000 level?

THE WITNESS: At 16,000 tons a day,

(By Mr. Christensen) Can you describe

- 1 very briefly the need for such a facility in the
- 2 area, particularly with reference to the city and
- 3 county of Los Angeles?
- 4 A Yes. The City of Los Angeles, in
- 5 particular, has been unable to permit any additional
- 6 landfill space in recent years and it is anticipated
- 7 and forecasted at their current levels that the City
- 8 of Los Angeles will be entirely out of landfill space
- 9 in early 1992.
- 10 The City of Los Angeles controls today
- 11 approximately 6,000 tons of garbage per day and wants
- 12 to commit to 3,000 -- to a capacity of new landfill
- 13 of 3,000 tons per day. The reason they are unwilling
- 14 to commit beyond the 3,000-ton figure is they have a
- 15 goal of achieving 50 percent reduction in garbage by
- 16 recycling.

. .

- Today in the California areas, the
- 18 maximum success of recycling rests in the 17 to 18
- 19 percent level, so a contract with the City of Los
- 20 Angeles, in my opinion, would be significantly higher
- 21 than the 3,000 tons a day. In addition, in the
- 22 broader Southern California metropolitan areas, it is
- 23 estimated under that same SCAG report that there will
- 24 be new garbage of 50,000 tons a day, which currently
- 25 has no landfill to use for that disposal. That is

- 1 simply the new garbage, not assuming that the Kaiser
- 2 landfill cuts into any of the existing market share.
- 3 Q Have there been any discussions with
- 4 the authorities in Riverside County with respect to
- 5 permitting this project?
- A Yes. There have been significant
- 7 discussions by Kaiser and by MRC over the last six
- 8 months. The County of Riverside is very supportive
- 9 of the Kaiser project for two reasons: One, a large
- 10 portion of Riverside County is in the desert and it
- is not an economically healthy geographical area.
- 12 For that reason, the tax revenues that will be
- 13 generated by this project will be of substantial help
- 14 to the County of Riverside and specifically to the
- 15 area surrounding Eagle Mountain and Desert Center.
- 16 Secondly, many of the constituents of
- 17 the governmental authorities are former Kaiser
- 18 employees and Kaiser retirees and they are very
- 19 anxious to do whatever they can do to assist in the
- 20 return of certain of the benefits and the other
- 21 opportunities those Kaiser retirees have lost.
- Q Finally, with respect to Eagle
- 23 Mountain business in the disclosure statement, the
- 24 Debtor placed a going-forward value on the project of
- 25 \$30 million, approximately. Can you tell the Court

- 1 how that number was derived?
- 2 A Yes. That number was arrived at by a
- 3 discounted present value of the cash flow anticipated
- 4 from the Eagle Mountain project. It estimated in the
- 5 first year of operation at 2,000 tons a day, not the
- 6 4,000-ton-a-day operating level. During the five
- 7 year forecast, I believe the maximum that it hit was
- 8 6200 tons of garbage a day and basically continued on
- 9 after that five-year forecast for the life of the
- 10 project, lagging somewhat behind the MRC projections.
- 11 Q That is taking a more conservative
- 12 view?
- 13 A That's correct. Assuming basically
- 14 the same business plan, but that it would take a
- 15 longer period of time to achieve those levels.
- Q What discount rate did you then apply
- 17 to those cash flows?
- 18 A 17 percent.
- 19 Q All right. That's the business of
- 20 Eagle Mountain. Can you describe the other business
- 21 plans of the company should the confirmation be
- 22 allowed?
- A Yes. The second major business that
- 24 is before the Court for approval today is a joint
- 25 venture with the Lusk Company. That joint venture

- will call for the cleanup and development of all of
- 2 Kaiser's real estate in the Fontana area. Kaiser
- 3 currently owns approximately 850 acres of real
- 4 estate, including and surrounding the old Kaiser
- 5 Steel mill. In addition, Kaiser has lawsuits calling
- 6 for the return of other acreage surrounding that site
- 7 which would call for a total real estate development
- 8 in the neighborhood of 1200 acres if all of that real
- 9 estate were returned.
- 10 Q Let me interrupt you for just a
- 11 second. Does that property of which you discussed
- 12 the potential return include the property that Mr.
- 13 Bugg talked about in his opening statement, the West
- 14 End property?
- 15 A Yes, it does include the 240 acres
- 16 known as the West End option.
- 17 Q Is the agreement conditioned on
- 18 recovery of that property, or will it go forward if
- 19 the property is not recovered?
- 20 A No. The agreements were not
- 21 conditioned upon the return of the West End property.
- 22 There are really two separate agreements: One
- 23 calling for the development of the West End property,
- 24 and the second calling for the development of the
- 25 mill site itself.

- 1 It was specifically designed that way
- 2 so as to allow the real estate development of either
- 3 the West End or the mill site, and, obviously,
- 4 preferably, both properties in tandem, but neither
- 5 one is dependent on the other.
- 6 Q Well, we will get to it later. The
- 7 cash flows, the five-year projections for the
- 8 reorganized company, does it include any profit or
- 9 sale from the West End property?
- 10 A No. The projection that is included
- in the disclosure statement includes no profits
- 12 whatsoever from the development of any real estate,
- 13 including the West End property.
- 14 Q Okay. I am sorry. Having diverted to
- 15 that point, could you continue your explanation for
- 16 the Court of the industrial park development.
- 17 A Yes. The real estate development
- 18 works in the form of a traditional joint venture
- 19 where Kaiser has received a capital account credit
- 20 for the contribution of its lands to the joint
- 21 venture. That capital account credit is at a rate of
- 22 \$1.36 per foot. The Lusk Company has agreed to
- 23 provide 89 cents a foot for the clean up of the
- 24 property. Spread over the entire acreage, that
- 25 provides for an infusion of \$44 million for the

- t cleanup of the property. That 89 cents will reduce
- 2 Kaiser capital account such that its remaining
- 3 capital account would be the net value related to the
- 4 then cleaned-up property. That net capital account
- 5 would be approximately \$9 1/2 million.
- 6 Kaiser return from the development of
- 7 this real estate takes three forms. The earliest
- 8 probable return to Kaiser will be any savings that
- 9 can be achieved in the cleanup or remediation of the
- 10 property. So, for example, if we are able to clean
- 11 up the property at \$30 million, the excess of the 44
- 12 million that Lusk will make available over the actual
- 13 cleanup costs will be distributed to Kaiser. The
- 14 first installment of that, equal to 50 percent, will
- 15 be payable upon the time that we have entered into
- 16 the remedial action plan with the Department of
- 17 Health Services. Thereafter, the remaining amount
- 18 will be distributed to Kaiser in three equal
- 19 installments to insure that the actual costs are in
- 20 line with the budget under the remedial action plan.
- The second form of distribution to
- 22 Kaiser will be the return of the capital account of
- 23 \$9 1/2 million which will occur pro rata as
- 24 properties are sold, but in no event -- I believe, it
- 25 is more than five years after the formation of the

- 1 joint venture.
- Thirdly, the profits from the sale of
- 3 the real estate will be shared 50 percent to the Lusk
- 4 organization and 50 percent to Kaiser. To give us
- 5 some idea of the potential magnitude of that profit,
- 6 the Lusk organization is the major owner of the
- 7 company of a very similar project called the
- 8 California Commerce Center. The California Commerce
- 9 Center is approximately four or five miles from the
- 10 Kaiser site. It is currently selling comparable
- 11 industrial sites in the \$6 a foot range. It is
- 12 anticipated that cleanup costs and development costs
- 13 will be in the \$2 range, 89 cents for the cleanup
- 14 costs and approximately \$1 a square foot for the real
- 15 estate development and, using a 1988 value on the
- sale of that land of \$6 a foot, the potential profits
- 17 are about \$85 million.
- Q Does the overall Lusk transaction also
- 19 involve a loan by the Lusk Company to the reorganized
- 20 Debtor?

.

- 21 A Yes. The proposal as submitted to the
- 22 Court requires the Lusk organization to make a \$3
- 23 million loan to Kaiser. As it has been renegotiated
- 24 in recent weeks and as submitted to the Court
- yesterday, that loan amount has been increased to \$5

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- Q And confirmation is required as part
- 3 of the Lusk agreement?
- 4 A That's correct.
- 5 Q And as part of the loan?
- 6 A That's correct.
- 7 Q Does the Lusk agreement, as well as
- 8 the development of the industrial park itself, as
- 9 well as the plan, all contemplate an agreement with
- 10 the Department of Health Services, a consent order,
- if you will, for the cleanup of the project?
- 12 A Yes, it does.
- Q Do you have a copy of that consent
- 14 order in front of you as Exhibit No. 1, Debtor
- 15 Exhibit No. 1?
- 16 A Yes, I do.
- 17 Q Is that your signature at the back?
- 18 A Yes, it is.
- 19 Q Is that the consent order provided for
- 20 by the plan and agreed to by the Debtor and by the
- 21 California Department of Health Services?
- 22 A That's correct.
- MR. CHRISTENSEN: I would move the
- 24 admission of Exhibit No. 1. I have copies if you
- 25 want.

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1	MR. QUINN: No objection.
2	THE COURT: It will be received.
3	Q (By Mr. Christensen) All right. That
4	covers Eagle Mountain and the industrial park. What
5	would be the next business of the reorganized
6	committee, next, in terms of your discussion?
7	A The third business that we are
8	proposing has been submitted to the Court, I believe,
9	yesterday in the form of a preliminary letter of
10	intent for the modernization and upgrading of our
11	aqueous waste treatment plan bordering the mill site
1 2	in Fontana.
13	That aqueous waste treatment plant has
1 4	been in business with Kaiser, and it continues in
15	business today, but has been in business for over 40
16	years. It has primarily treated the oily and acid
17	waste generated by the steel mill. Currently, we are
18	under contract with California Steel Industries known
19	as CSI, for the treatment of their waste generated
20	from the rolling mill which Kaiser sold to them in
21	the early '80s.
2.2	We have requested this Court's
2 3	approval to enter into a 75-day period with American
2 4	New Camp out of Paramus, New Jersey. They operate
2 5	several different types of waste treatment facilities

- 1 around the country and have a plant that will serve
- 2 as the model for Kaiser's upgraded and modernized
- 3 plant in Detroit, Michigan. They are currently
- 4 proposing to provide all of the engineering studies,
- 5 the market studies, and the design contracts for that
- 6 proposed waste treatment plan. That waste treatment
- 7 plant will initially provide three services to the
- 8 community surrounding Fontana.
- 9 First, it will continue to service the
- 10 waste generated by CSI. Secondly, the technology
- 11 that exist in the American New Camp family of
- 12 companies will allow Kaiser to self-remediate, in
- 13 essence, to clean up our own environmental damage to
- 14 a large extent, and have the ability to bring that
- 15 cleanup in at what we hope to be a substantially
- 16 reduced cost.
- 17 Thirdly, the industrial park that is
- 18 proposed as part of the Lusk organization real estate
- 19 redevelopment is intended to be a magnet for waste
- 20 producers to that industrial park. That will be very
- 21 beneficial to Kaiser in two separate areas. One,
- 22 studies have shown that those type of waste
- 23 generators who have a on-site treatment plant can be
- 24 expected to pay \$1 to \$2 more per square foot in the
- 25 retail sales of that land, 50 percent of which would

- 1 attribute to Kaiser's profit-sharing interests in the
- 2 real estate joint venture. Obviously, that also
- 3 would, in turn, generate additional revenues for the
- 4 waste treatment plant, which it is anticipated that
- 5 Kaiser also would own a 50 percent share in. Those
- 6 studies have just begun. And we are anticipating 75
- 7 days of exclusive negotiations with the American New
- 8 Camp organization.
- 9 Q All right. You said there may
- 10 possibly be a fourth business in your current plans?
- 11 A Yes. As the disclosure statement
- 12 provides, one of the valuable resources remaining in
- 13 the Kaiser properties is our ownership of
- 14 approximately 51 percent of the Fontana Union Water
- 15 Company. Water is an incredibly scare resource in
- 16 Southern California. The nature of Fontana Union
- 17 Water Company is that of a mutual water company. It,
- in essence, allows the shareholder to receive water
- 19 at cost and it's typically used by that shareholder,
- 20 and was indeed used by Kaiser during the operations
- 21 of the steel mill when they had incredible needs for
- 22 large quantities of water. Kaiser use of that water
- has been relatively dormant in recent years.
- 24 However, there is a very active leasing market in the
- 25 Southern California area for shares of stock to

- 1 provide water at cost. The cost of our water is
- 2 approximately \$47 per acre-foot and any alternative
- 3 source of water is well in excess of \$100 or greater,
- 4 in the \$150 range.
- 5 Kaiser's share of the water that's
- 6 generated by Fontana Union Water Company is
- 7 approximately 15,000 acre-feet of water a year and T
- 8 believe that will be utilized to generate a
- 9 significant revenue stream so that, in effect,
- 10 Kaiser, through the lease of its shares of Fontana
- 11 Union, will be in the wholesale water distribution
- 12 business. It has not yet been determined whether we
- 13 will engage in that business or not.
- 14 Q Is there a market for the stock that
- is for sale as opposed to lease?
- 16 A Yes, there are active markets, both in
- 17 the sale of stock of that nature or in the lease of
- 18 the stock.
- Q Can you give the Court the indication
- of the value of that stock in that market, both today
- 21 and as you see it in the future?
- A Yes. The value, the actual value on a
- 23 sales basis today, is very hard to determine. I can
- 24 give you the history of some of the negotiations
- 25 which Kaiser has entered into and has not reached any

- 1 satisfactory conclusion from Kaiser's perspective.
- The City of Fontana has been the most
- 3 active city wishing to acquire that water stock.
- 4 They initially submitted a formal offer to Kajser
- 5 calling for the purchase for that stock of \$10
- 6 million. In that same meeting, they acknowledged
- 7 that the city council had authorized them to increase
- 8 that bid to \$12 million, and they never did up their
- 9 offer to \$12 million.
- 10 At that point in time, we told them we
- 11 were not interested in the sale, but we're more
- 12 interested in a lease arrangement with a possible
- 13 sale at a later date. Discussions centered around
- 14 that lease arrangement and we also had exploratory
- 15 discussion with four other municipalities: Ontario,
- 16 Chino, I believe Uplands, it might have been
- 17 Redlands. And the Cucamonga Water District.
- Those four parties have joined
- 19 together and have expressed a great deal of interest
- 20 in the long-term Jease of that water stock. There
- 21 have been no discussions with that particular group
- 22 about sale of the water stock.
- 23 Subsequently, the City of Fontana dame
- 24 in and requested the ability to make an offer for the
- 25 long-term lease of that water stock resulting in the

- eventual sale. The last number that they proposed to
- us, by their own admission, had a present value of
- \$ \$15 million, I believe there -- in excess of \$15
- 4 million. And also, they indicated to us that they
- 5 had an authority from the city council to increase
- 6 that by a \$5 million number which would be payable in
- 7 the five-year, which, by my calculations, which were
- 8 slightly more conservative than theirs, comes up to
- 9 between 17 1/2 million and \$18 million total, in
- 10 total value.
- We have, at that time, indicated that
- 12 that form of an arrangement was probably not
- 13 satisfactory to Kaiser at that point in time.
- Q Because the amount was too small?
- 15 A That's correct. Since then, we have
- 16 explored various arrangements of other opportunities
- 17 to finance that water stock and to use that as a
- 18 basis of capital and other revenue stream for the new
- 19 Kaiser. We have been approached by the municipal
- 20 people of Prudential-Bache, who have indicated that
- 21 they are advisers, financial advisers for the City of
- 22 Chino and City of Fontana and have indicated that
- 23 they would have the ability to finance that in the
- 24 \$25 million range, if the City of Chino or the City
- 25 of Fontana were interested in purchasing at that

- 1 range.
- 2 They also have indicated that they
- 3 felt there may be a public market for a financing
- 4 that would be sponsored by Kaiser, and the financing
- 5 proceeds would go directly to Kaiser in approximately
- 6 the same range, if Kaiser could enter into a
- 7 long-term lease contract with some other municipality
- 8 which would, of course, back the bond.
- 9 We also have been in contact with
- 10 another private water company by the name of Suburban
- 11 Water Company through the Lusk Company, exploration
- of the value of that contract. They have recently
- 13 been -- acquired water at a range that would approach
- 14 \$2 million annually to Kaiser if it were to enter
- into, excuse me, identical contracts. And we also
- 16 have been in contact with certain water brokers who
- 17 have started the exploration and started the
- 18 compilation of comparable sales and comparable leases
- 19 in Southern California.
- It is my opinion that, given enough
- 21 time, and that may take 6 months to 12 months, that
- 22 we should be able to realize very close to the 1984
- 23 appraised value of that water stock, of \$27.8
- 24 million.
- Q When you say "given enough time," that

- is, 6 to 12 months, is it an important component of
- 2 that time that the prospective purchasers with which
- 3 you deal must have the belief that you don't have to
- 4 sell the stock?
- 5 A Absolutely.
- 6 Q That is, if they knew you had to sell
- 7 it, the value would not be as high as if they
- B believed you could hold on to the water, in your
- 9 judgement?
- 10 A That's correct.
- 11 Q Have you done cash flows with respect
- 12 to the reorganized companies, if this Court were to
- 13 allow confirmation, showing the expected net receipts
- 14 as well as the expenditures going forward after
- 15 confirmation for the company?
- 16 A Yes, we have.
- Q Do you have that in front of you as an
- 18 exhibit? It should be marked.
- 19 A Yes, I do.
- Q That is Debtor Exhibit Number 2?
- 21 A That's correct.
- Q Were those estimates prepared by
- 23 employees directly under your supervision and
- 24 control?
- A Yes, they were.

1	Q	And have they been reviewed by you?
2	A	Yes, they have.
3	Q	And they contain your projections of
4	these business	plans you have just identified going
5	forward?	
6	A	That is correct.
7	Q	For what period of time?
8	A	Five years.
9	Q	Are these the same projections that
10	were contained	in the disclosure statement?
1 1	A	That's correct.
1 2	Q	You have also have the disclosure
13	statement in fi	ront of you marked as an exhibit?
14	A	Yes.
15	Q	Is it No. 3?
16	A	No. I am sorry, the summary of cash
17	flows was marke	ed separately as Debtor Exhibit No. 3.
18	Q	The disclosure statement is No. 2?
19	А	That's correct.
20		MR. CHRISTENSEN: I move Exhibits 2
2.1	and 3.	
22		MR. BUGG: No objection.
2.3		MR. QUINN: No objection.
24		THE COURT: They will be received.
25	Q	(By Mr. Christensen) Do the cash

- flows for the next five years show a positive cash
- 2 flow; that is, the company paying its debts?
- 3 A Yes, they do.
- 4 Q Can you tell me with respect to the
- 5 those cash flows, let's start with Eagle Mountain. T
- 6 think you have already said this, but I would just
- 7 like to repeat it. These cash flows start at the
- 8 2,000 tons per day in 1991?
- 9 A That's correct.
- 10 Q Now, they show positive income prior
- 11 to that. How is that income derived?
- 12 A For purposes of the disclosure
- 13 statement, Eagle Mountain includes all of our
- 14 properties near Eagle Mountain, which are properties
- 15 other than that included in the joint venture
- 16 proposal with MRC. So we do have a positive cash
- 17 flow today from various contracts, including the
- 18 rental of certain housing units, the rental of part
- 19 of the Eagle Mountain town site, certain mining
- 20 contracts and various other miscellaneous sources of
- 21 income.
- Q Does this also include a prepayment,
- 23 if you will, by MRC of certain minimum rentals?
- 24 A It does, in 1989, of \$1 1/2 million
- 25 and the actual rentals which are in there, I believe,

- 1 at the minimum level in 1991 through 1993.
- Q Okay. And the maximum amount of
- 3 tonnage that you assumed in these projections occurs
- 4 in 1993 at 6,200 tons a day?
- 5 A That's correct.
- 6 Q That would be about 40 percent of both
- 7 -- of the capacity of the facility?
- A 40 percent of the capacity of the
- 9 railroad tracks.
- 10 Q I apologize. Yes. Without
- improvement to the tracks?
- 12 A That's correct.
- 13 Q Now, the next line --
- THE COURT: Excuse me, Mr.
- 15 Christensen. Is that \$40 a ton for the tipping fee?
- THE WITNESS: I believe that is at \$40
- 17 a ton, yes.
- 18 Q (By Mr. Christensen) With respect to
- 19 the next line, the industrial park. Does that have
- 20 any income in it at all from the sale of properties,
- 21 profit from the sale of properties?
- A No, it does not. It has no profits in
- 23 any of those five years from any of the three
- 24 sources. Not profits, not return of capital, nor any
- 25 distributions to Kaiser, based on the savings from

- the \$44 million cleanup budget.
- Q Okay. So if any of those things were
- 3 to happen, that would increase the revenues?
- 4 A That is correct.
- 5 Q But you have assumed that none of
- 6 those will happen in five years?
- 7 A That's correct.
- 8 Q On the waste treatment facility, can
- 9 you tell us if those numbers are projected, just
- 10 based on current contracts, or if they include the
- increased income from the new project you described
- 12 to us moments ago?
- 13 A That income is based solely on the
- 14 existing CSJ contract, assuming the CSJ contract
- 15 continues at its present level throughout the
- 16 five-year projection and no other increases from that
- 17 particular proposal during that five-year period.
- Q Does CSI have any alternative source
- 19 to treat its waste?
- 20 A Currently, CST has no alternative
- 21 source. CSI always has the ability to build their
- own plant on-site. That would take a number of years
- 23 to accomplish.
- Q My point is, there is no competitor
- 25 they could go to as alternative? The only other

1 alternative is	build	their	own	plant?
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- A I believe that is correct. May I
- 3 correct an error in line 2? The 3,655,000 shown in
- 4 the three months ending in 1988, as I stated earlier,
- 5 the \$3 million loan from the Lusk organization has
- 6 now become \$5 million, so that is \$2 million higher.
- 7 Q Assuming the Court approves, these
- 8 cash flows would increase a positive \$2 million?
- 9 A That's correct.
- 10 Q Now, I assume that the disbursements
- 11 are just what they say they are. The projected
- 12 expense associated with each of those three
- 13 businesses?
- 14 A That's correct.
- 15 Q And I assume that the next grouping,
- 16 the net cash receipts, is nothing more than an
- 17 arithmetic function of the first two groupings?
- 18 A That's correct.
- 19 Q Now, turning, then, to corporate cash
- 20 flows. Can you tell us basically what's in corporate
- 21 expenses, in particular, the 2 million amount in the
- next 90 days and then, thereafter, the annual
- 23 amounts?
- A The annual amounts, if T may take
- 25 those first, are simply the cost of personnel and the

- ongoing continuing employees of Kaiser, rental costs,
- 2 insurance costs, so on.
- 3 Q Are those at levels that you have
- 4 already achieved, or are those projecting some new
- 5 reductions?
- 6 A Those are at levels which are nearly
- 7 achieved as of this date. And they do not anticipate
- 8 further reductions. I believe there will be further
- 9 reductions.
- 10 Q That is, you think there will be more
- 11 savings, but these numbers alone have already been
- 12 achieved?
- 13 A Have nearly been achieved. We are not
- 14 quite at that level.
- Q When you say "nearly," give us a feel
- 16 for what the difference is.
- 17 A I think we're within 10 percent of
- 18 what's there. Probably closer than 10 percent.
- 19 Q In the line, financing and water
- lease, can you tell us what that line includes? How
- 21 much does it assume for leases? It is a million a
- 22 year?
- A Yes. The backup, and T believe it's
- 24 in that line, of the assumption of the water stock
- 25 lease is \$1 million a year.

- Q When you say finance, what is being
- 2 financed that is noted out in there?
- 3 A The financing that is anticipated
- 4 there is the Lusk loan and the Internal Revenue
- 5 Service \$5 million note that is projected.
- 6 Q If either elect -- if the IRS were to
- 7 elect Alternatives 2 or 3, or if the litigation
- 8 proceeds were to come in under the amendment to the
- 9 plan, would that line then go positive by the amount
- of the IRS note; that is, if it's paid to some other
- 11 source?
- 12 A It would be increased by the amount of
- 13 the IRS note, yes.
- Q Is the amount of the note that's
- 15 assumed in that line \$5 million?
- 16 A Yes, it is.
- 17 Q So that line could go positive another
- 18 five million in this five-year projection?
- 19 A Well, I think it could even be more
- 20 than that \$5 million, because the 5 million is a
- 21 principal amount and interest would be in addition to
- 22 that \$5 million.
- Q You are quite correct. I stand
- 24 corrected. The next line, litigation and claims
- management which is shown both negative in the next

- three months and then positive.
- 2 A Yes.
- 3 Q Can you tell us how the PBGC loan of 4
- 4 million will impact those numbers?
- 5 A Yes. If I could explain the
- 6 assumptions that are on that line first, I believe it
- 7 would make more sense as to how the PBGC arrangement
- 8 will affect it. What was contemplated was that
- 9 Kaiser would bear all of the costs of the continued
- 10 litigation and that that cost during the third
- 11 quarter or, excuse me, the fourth quarter of 1988
- 12 would be a negative \$1,100,000, and continue at that
- 13 level through the end of the first quarter of 1989.
- 14 At that point, the two million eight positive number
- in 1989, assumes that sometime during 1989 Kaiser
- 16 would be successful in its litigation, and that the
- 17 cost expended for the litigation would be reimbursed
- 18 to the company out of those litigation proceeds, and
- 19 that, thereafter, enough money from the litigation
- 20 would be escrowed to go forward and pay for the
- 21 litigation cost.
- The PBGC 4 million loan that was
- 23 referred to yesterday and is part of the application
- 24 before the Court will have a dramatic effect on that.
- There will no longer be requirement for the company

- to fund that in the early inception nor will it be
- 2 dependent upon reimbursement on success of any one
- 3 piece of that litigation during early to mid-1989.
- 4 So that negative number in the fourth quarter will
- 5 indeed be a positive number calling for the
- 6 up-to-date reimbursement of the litigation costs
- 7 borne by Kaiser.
- 8 So the projection based on the PBGC
- 9 loan would, in essence, have a positive number in the
- 10 fourth quarter in the approximate range of 1 1/2 to
- 11 \$2 million and zeros thereafter. It is important to
- 12 understand that the PBGC loan is not simply a \$4
- 13 million loan, but rather a revolving line of credit
- 14 which is allowed to be drawn down on a total of 2 1/2
- 15 times, up to a total of \$10 million over the next 30
- 16 months, with agreements as to extensions beyond that.
- 17 So that we can spend \$4 million, pay back that loan
- 18 from whatever source we might choose, draw it down
- 19 again, so that total 10 million facility should make
- 20 all of our litigation self-financeable.
- Q You mean if you settle part of the
- litigation, or one piece, but not all, you can pay
- 23 down from that settlement and finance the next 4
- 24 million the same way, rolling forward through the end
- 25 of the litigation?

.

1	A That's correct.
2	Q Up to \$10 million?
3	A That's correct.
4	Q And if I understand your testimony,
5	then, what you are saying is that line, litigation
6	and claims management, will remain the same in terms
7	of the net dollars to the company, but you have
8	removed totally the assumption that you will make a
9	recovery in 1989 and assured that those monies will
10	come in?
11	A That's correct.
1 2	Q Finally, the last line on groundwater
13	remediation, noting the expenditures in the first two
1 4	years, can you explain how that goes to zero
15	thereafter?
16	A Yes. We currently are required to
1 7	remediate a groundwater contamination problem caused
18	by the steel mill through seepage into the ground in
19	the early 1970s. Measures were taken in the early
20	1980s to stop all of that activity, but the
2 1	groundwater that was contaminated at that time has
22	never been cleaned.
23	We are currently in the process and

have plans for the drilling of test wells and barrier

25 wells which will allow us to clean up that

- 1 contamination. The groundwater, in large part, it is
- believed, has moved off of the Kaiser site, and, as a
- 3 result, is no longer the responsibility, for example,
- 4 and has no effect on the Lusk Real Estate
- 5 Development.
- 6 Nevertheless, that mine continues to
- 7 be an obligation of Kaiser. It is anticipated that
- 8 the downside scenario of the cleanup costs is
- 9 approximately a million dollars a year for 10 years.
- 10 What this line item assumption is it
- 11 that we will have to bear the cost of the cleanup and
- 12 the investigation during the first year and
- 13 thereafter that we will reach a settlement with
- 14 Kaiser insurance companies for the payment of that
- .15 cleanup cost.
- Q Okay. And if you don't reach such a
- 17 settlement, then that lien would be increased by a
- 18 million a year?
- 19 A That's correct.
- Q Starting in 1990, where it goes zero,
- 21 or would it start in 1989?
- A It would start in 1989.
- Q Okay. So if I may summarize, you have
- 24 used the existing company and its expenses in these
- 25 projections with the PBGC loan, save only for the

- 1 fact that you assumed a settlement with the insurance
- 2 company on groundwater that saves a million a year,
- 3 and you have assumed that starting in 1991, Eagle
- 4 Mountain will start up at 2,000 tons?
- 5 A That's correct.
- 6 Q Everything else is just the way the
- 7 company is now?
- 8 A With the exception of the loan from
- 9 the Lusk organization, yes.
- 10 Q That's correct, which would increase
- 11 this by another \$2 million?
- 12 A That's correct.
- 13 Q Suppose you don't settle with the
- 14 insurance company, will you be able to handle the
- 15 groundwater remediation problem?
- 16 A Yes. It is my belief that from the
- 17 positive cash flows of these businesses, as
- 18 anticipated in this cash flow analysis, as you can
- 19 see for yourself from the projections at the bottom,
- 20 if there was a million dollar reduction in cash flow
- each year, we would still be able to absorb that.
- It's important to note that these kind
- of possible downsides and this particular downside
- 24 specifically is why we have not entered into any
- 25 long-term arrangement yet for the Fontana Union Water

- 1 Company. We have held that in reserve so that as
- 2 unexpected things arise, or as our projections go
- 3 wrong, that, if necessary, we can sell that stock.
- 4 Q That is, if you will, your ace in the
- 5 hole if the cash flows don't materialize in any short
- 6 term?
- 7 A Yes, that's correct.
- 8 Q Have you had an opportunity as the
- 9 chief executive officer to examine the assets and the
- 10 liabilities of the company?
- 11 A Yes, I have.
- 12 Q We have already heard some testimony
- 13 extensively yesterday about range of liabilities for
- 14 medical and pension. Have you had employees directly
- 15 under your supervision review the general and trade
- 16 unsecured claims?
- 17 A Yes. Employees under my direction
- 18 have started that review process.
- 19 THE COURT: All right. I think we
- 20 will take a five-minute recess.
- MR. CHRISTENSEN: Thank you, Your
- 22 Honor.
- 23 (Recess.)
- THE COURT: Be seated, please.
- Q (By Mr. Christensen) Just before the

- 1 adjournment, Mr. Stoddard, I asked you to give the
- 2 company's estimate of the general unsecured claims
- 3 based on the company's review.
- 4 A The claims as filed in both the trade
- 5 and general category totaled in, slightly in excess
- 6 of \$1 1/2 billion. In our analysis of those claims,
- 7 we have excluded approximately \$1,140,000,000 as
- 8 duplicate. Included in those duplicates are claims
- 9 that are technically not duplicates because they are
- 10 claims, if we were to pay them once, the others would
- 11 go away, primarily in the form of indemnities. This
- 12 leaves us with approximately \$375 million of claims
- 13 that we have begun the analysis of. Of that 376
- 14 million approximately, 207 million exist in what we
- 15 believe are the steel estate alone.
- We have performed an initial analysis
- of those claims which consisted of examining the
- 18 claim, any documents related to the claim, any
- 19 company contracts or accounting records which can
- 20 validate the existence of those claims and discussion
- 21 with remaining company personnel about those claims.
- 22 After that examination, the company
- has concluded in its preliminary estimate that \$93
- 24 million of those claims are valid. There are claims
- 25 that the company is not yet ready to determine as to

- 1 their validity which might increase that amount up to
- 2 \$150 million.
- Now, it is important to understand
- 4 that that does not include claims that are for
- 5 employees, whether medical, pension or other claims,
- 6 and there will be a relatively small number that will
- 7 be added to these numbers that will fit into the
- 8 general category.
- 9 Secondly, there has been no analysis,
- 10 to my knowledge, of coal claims, and there is a
- 11 / potential for error in that some of them have been
- 12 improperly characterized. If that were a 10 percent
- 13 error that may have the range go up another, I am
- 14 guessing, about 20 to \$25 million. So I believe the
- 15 best guesstimate is in the 93 to \$150 million, and
- 16 that high side may increase by 25 million or so. Has
- 17 not.
- Q The plan requires that you pay the
- 19 administrative and certain of the priority claims in
- 20 full on an effective date. Assuming that the PBGC
- 21 and Lusk loans were approved, would you have the cash
- 22 to pay all of those claims or have you made
- arrangements to defer the ones you can't pay?
- A Yes. We believe we would have
- 25 sufficient cash to pay all of those claims, including

- a deferral arrangement, primarily with New York Life
- 2 and various professionals in the case.
- 3 Q Now, having studied assets and
- 4 liabilities of the company, do you have an opinion as
- 5 chief executive officer as to the solvency of the
- 6 company?
- 7 A Today?
- 8 Q Today.
- 9 A Yes. My opinion is it is hopelessly
- 10 insolvent.
- 11 Q Assuming for a minute that you could
- 12 realize all of the money in the currently pending
- 13 lawsuits that you have; that is, in the prayer for
- 14 relief without expense, and that you could realize
- 15 the going-forward values that are in the disclosure
- 16 statement, would the company still be insolvent?
- 17 A Yes. If you take the most optimistic
- 18 view, and you assume that all of the litigation
- 19 proceeds that we are seeking are returned in full,
- 20 with no related expense, and if you include the
- 21 going-forward values that are set forth in the
- 22 disclosure statement, also achieved today with no
- 23 related expense, the company, by my estimate, would
- 24 still be \$400 million under water.
- Q Could you compare for us the

- t difference from treatment which the unsecured
- 2 creditors might expect in Chapter 7 liquidation as
- 3 opposed to the plan you are asking the Court to
- 4 confirm?
- 5 A Yes. It is my --
- 6 MR. QUINN: Objection, Your Honor, T
- 7 think the question calls for opinion answer, and this
- 8 witness has not been qualified to express an opinion
- 9 as an expert as to these matters.
- THE COURT: He is the chief executive
- 11 officer of the corporation.
- MR. CHRISTENSEN: He's also, as you
- 13 know, by training, a lawyer.
- 14 THE COURT: The 10th Circuit has very
- 15 clearly held that an owner, including chief executive
- 16 officer, can testify as to values without any
- 17 foundation being laid.
- MR. QUINN: I will accept that, Your
- 19 Honor.
- 20 A Yes. I believe that the liquidation
- 21 value, as set forth in the disclosure statement of
- 22 approximately 20 million, is what could be achieved
- on an immediate sale of the assets.
- The bulk of that \$20 million, as I
- 25 have previously testified, would be attributable to

- the value that could be achieved from the Fontana
- 2 Union Water Company. It is my estimation that,
- 3 currently, that we have in excess of \$10 million of
- 4 administrative cost of this estate, which would eat
- 5 up at least half of the assets before we got to the
- 6 cost of any, excuse me, not before, but which do not
- 7 include any costs of administration of a Chapter 7
- 8 proceeding. The result of that, I believe, is the
- 9 net assets available would eliminate any distribution
- 10 whatsoever to the unsecured creditors.
- 11 Q (By Mr. Christensen) Under the plan,
- 12 specifically Article 3 in the consent order, both the
- 13 Department of Health Service and the EPA agree to
- 14 make no claim for the cost of Fontana cleanup against
- 15 any of the distributable proceeds; is that correct?
- 16 A That's correct.
- 17 Q Now, if the plan is not confirmed, the
- 18 consent order provides that that agreement is not
- 19 binding on them; is that correct?
- 20 A That's correct.
- Q So under the consent order, how long
- 22 is it anticipated by the parties will it take to
- 23 clean up this property?
- 24 A 10 years.
- Q With respect to the pursuit of the

- 1 litigation, in your judgement, without the PBGC loan
- 2 and Lusk loan, would this estate or subsequent
- 3 trustee have the money to pursue that litigation
- 4 effectively?
- 5 A No, not as effectively as it would
- 6 under the current arrangement.
- 7 Q As chief executive officer and based
- 8 upon your review of the claims and liabilities, as
- 9 well as your assessment of the business plans and the
- 10 litigation claims of the company, do you have an
- 11 opinion as to whether the percentage division amongst
- 12 the unsecured creditors as modified, is fair for
- 13 those groups?
- 14 A Yes, I do. I have examined the
- 15 underlying claims. I have either participated in or
- 16 observed the various negotiations that have taken
- 17 place with respect to those various constituents, and
- 18 I believe they have come to rest at a very fair
- 19 level.
- Q Does the inclusion of the \$4 million
- 21 PBGC loan as a part of the readjustment of those
- 22 percentages bear any weight, in your judgement?
- A Yes, it does. I believe that the 4
- 24 million loan arrangement calling for a total
- 25 financing of \$10 million, which the PRGC has

- 1 approved, needs to be taken into very careful
- 2 consideration when evaluating those percentages. It
- 3 is my opinion that a well-financed pursuit against
- 4 what I believe to be some of the more aggressive
- 5 corporate raiders in this country today and certainly
- 6 some of the more powerful institutions on Wall
- 7 Street, is dramatically more valuable to all of the
- 8 classes of creditors than an underfinanced pursuit of
- 9 that litigation.
- 10 Q Mr. Stoddard, to the best of your
- 11 knowledge, does the plan that you are asking the
- 12 Court to confirm comply with the Bankruptcy Code?
- 13 A Yes, it does.
- 14 Q To the best of your knowledge, have
- the proponents of the plan complied with the Code?
- 16 A Yes, they have, to the best of my
- 17 knowledge.
- 18 Q To the best of your knowledge, has the
- 19 plan been proposed in good faith and not by any means
- 20 forbidden by law?
- 21 A Yes, it has.
- Q Are any payments being made under the
- 23 plan to any proponents or professionals or otherwise
- 24 subject to review by this Court as to reasonableness?
- 25 A I am sorry -- all of the payments are

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- t	subject	τα	review	עם	$\tau n \iota s$	Gourt:	cnat's	correct.

- Q Has the disclosure statement disclosed
- 3 identity and affiliation of individuals who will
- 4 serve as officers and directors of the reorganized
- 5 Debtor?
- A Yes, it has. With the exception of
- 7 the director to be named by the PBGC.
- 8 Q Until named, you will be that
- 9 director, correct?
- 10 A That's correct.
- 11 Q Okay.
- 12 A Secondly, a contract for a key officer
- 13 who will become our chief finance officer by the name
- 14 of Stuart Dillingham, which was filed with this Court
- 15 yesterday.
- 16 Q Do you believe the appointment of
- 17 those people as directors and officers is consistent
- 18 with the interests of the creditors and with public
- 19 policy?
- 20 A Yes, I do.
- Q I think I have asked you this before.
- 22 But except to the extent that holders of
- 23 administrative claims or priority claims have agreed
- 24 to defer their payment, do you have the money and
- 25 does the plan provide that you will make payment of

- 1 those claims in full on the effective date?
- 2 A Yes. We will have the money, assuming
- 3 the loan applications are approved and, yes, we will
- 4 make the payments by the effective date.
- 5 Q Do you believe, based on your review
- 6 of the business plans and your cash projections, that
- 7 this Debtor will be able to pay its debts as it goes
- 8 forward so that this confirmation is not likely to be
- 9 followed by a liquidation or another bankruptcy
- 10 proceeding?
- 11 A Yes, I do.
- 12 Q Have all of the fees that are payable
- 13 under Section 1930 either been paid currently with
- 14 the U.S. trustee or does the plan provide it will be
- 15 paid in full on the effective date?
- 16 A Yes, they have and yes the plan does
- 17 so provide.
- MR. CHRISTENSEN: No further
- 19 questions.
- THE COURT: Mr. Quinn.
- 21 EXAMINATION
- 22 BY MR. QUINN:
- Q Mr. Stoddard, I just understood you to
- 24 testify that it is your belief that in a liquidation
- 25 of this company, the unsecured creditors of Kaiser

- 1 would receive nothing?
- 2 A That is my belief.
- 3 Q If I understand you correctly, that's
- 4 based upon your estimation that all of the assets of
- 5 Kaiser, including the litigation in which Kaiser is
- 6 currently involved, in Chapter 7 liquidation would
- 7 yield some 20 million?
- A I believe that is not correct. It is
- 9 the other assets, other than the litigation, which I
- 10 believe will yield \$20 million.
- 11 Q What is your estimate of what the
- 12 litigation would generate in a Chapter 7 proceeding?
- 13 A In a Chapter 7 proceeding, with the
- 14 financing that I believe that would be available, T
- 15 think it would be rather minimal. I have no number
- 16 for that.
- 17 Q Let me ask you this: With respect to
- 18 each item of litigation described in the disclosure
- 19 statement, have you received any settlement offers --
- 20 by you, I mean Kaiser -- during your tenure or before
- 21 your tenure?
- A I don't believe that there have been
- 23 any formal settlement offers to Kaiser at this stage.
- 24 There have been numerous discussions.
- MR. CHRISTENSEN: Just for the record,

- 1 because there may be confusion since the pending
- 2 proceeding is in the coal matter, there is the one
- 3 alternative settlement pending on Chase Manhattan.
- Q (By Mr. Quinn) Have there been any
- 5 informal discussions of settlement?
- A Yes, there have been substantial
- 7 informal settlement discussions.
- 8 Q And would you describe the terms
- 9 regarding which the settlement has been discussed
- 10 with respect to each of these pieces of litigation?
- 11 A No. As chief executive officer of
- 12 Kaiser, I believe it would be very imprudent for me
- 13 to disclose those at this time.
- 14 Q So you decline to state what those
- 15 settlement offers -- settlement discussions were?
- 16 A Yes.
- MR. QUINN: I would ask the Court to
- 18 direct the witness to answer the question.
- THE COURT: There have been no
- 20 objections interposed, Mr. Stoddard, and clearly the
- 21 question of whether there are defendants in this case
- that have made offers of settlement may have some
- 23 bearing on whether there is any value to that
- 24 litigation.

.

MR. CHRISTENSEN: I think, Your Honor,

- 1 we will impose an objection at this time that the
- 2 settlement offers between the parties are privileged
- 3 both under Rule 408, but also to disclose them at
- 4 this time, as Mr. Stoddard points out, can only chill
- 5 any attempt with respect to settlement, it seems to
- 6 me, in the future.
- 7 THE COURT: Mr. Quinn.
- 8 Q (By Mr. Quinn) Mr. Stoddard, as I
- 9 understand your testimony, as it now stands,
- 10 settlement discussions have ensued, but you are not
- 11 willing to reveal the substance of those settlement
- 12 discussions to this Court; is that correct?
- MR. CHRISTENSEN: I object to that
- 14 because he did say that -- before he was required to
- 15 make that decision, I interposed an objection.
- THE COURT: Objection was made. I
- 17 asked for a response. Maybe you did not understand,
- 18 Mr. Quinn. Do you have a response to the objection?
- MR. QUINN: Oh, I'm sorry. Your
- 20 Honor, it may well be that the effect of telling this
- 21 Court what the financial condition of the Debtor is
- 22 and the value of its assets is may have some effect
- on the Debtor and it may be something which the
- 24 Debtor desires not to do, but it is a matter that the
- 25 Debtor is required to prove the value of this company

- in the Chapter 7 proceeding in this case, and that
- 2 settlement discussions are clearly relevant and
- 3 essential. If you look back to the disclosure
- 4 statement, these assets have been valued at some 200
- 5 million, far exceeding the values attached to the --
- 6 any of the tangible assets regarding which there's
- 7 been extensive, extensive testimony here today.
- 8 THE COURT: The problem is, Mr. Quinn,
- 9 that the question, the valuation that Mr. Stoddard
- 10 has placed on it, has been in the assumption that the
- 11 case is in Chapter 7, and circumstances where the
- 12 estate is without funds to diligently and
- 13 aggressively pursue the litigation. And settlement
- 14 offers that are made at the present time in the face
- of a Debtor geared to proceed are very different in
- 16 what a trustee might perceive.
- MR. QUTNN: In my view, Your Honor,
- 18 the first question is what the settlement offers are
- 19 and follow-up question is whether any of those
- 20 settlement offers are conditioned upon the Debtor
- 21 being a Debtor in Reorganization as opposed to
- 22 Chapter 7 Debtor.
- THE COURT: I don't agree. The
- 24 question is, the hypothetical question is, would an
- 25 offer -- would a defendant in one of those cases be

- 1 willing to make a settlement on, with the trustee, on
- 2 the same terms that he would make with debtor in
- 3 possession.
- 4 MR. QUINN: Your Honor, I differ with
- 5 the Court's suggestion that that's a hypothetical
- 6 question. I don't think that it's a hypothetical
- 7 question. I think it's an actual question as to
- 8 whether or not that has been a condition of any of
- 9 the terms of negotiation.
- 10 And if it is not a condition of any of
- 11 the terms of negotiation, I would submit that the
- 12 offer is equally available to a Chapter 7 trustee as
- 13 it is to this Debtor.
- 14 THE COURT: Well, I submit you don't
- deal with realities of how people bargain with Debtor
- 16 in Possession or with the trustee, Mr. Quinn. T will
- 17 sustain the objection.
- 18 Q (By Mr. Quinn) In coming back to your
- 19 valuation, Mr. Stoddard, you deposit a value of 20
- 20 million for all of the nonlitigation assets of
- 21 Kaiser; is that correct?
- A That's correct.
- Q And of that amount, what amount do you
- 24 include for the Fontana water stock?
- A I believe at the time the disclosure

- 1 statement was formulated, we used the actual written
- offer from the City of Fontana, which was \$10
- 3 million.
- 4 Q So that's value?
- 5 A That's correct, that is the number
- 6 that is included.
- 7 Q And T believe it was also your
- 8 testimony that the Fontana, City of Fontana officials
- 9 indicated to you that they had an authority to
- increase that offer to \$12 million which was rejected
- 11 by Kaiser; is that correct?
- 12 A I indicated that they had authority to
- 13 increase that offer by \$2 million. Since it was
- 14 never offered, Kaiser never rejected; that Kaiser
- 15 would have, however, rejected that.
- 16 Q But Kaiser felt that was inadequate
- 17 offer for that --
- 18 A That's correct.
- 19 Q What is it about the Fontana water
- 20 company stock which makes it not susceptible to
- 21 liquidation by a Chapter 7 trustee?
- A I am sorry. I am not sure I
- 23 understood your question.

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- Q What is it about the Fontana water
- 25 stock that makes it more difficult for a Chapter 7

- 1 trustee to liquidate that than for Kaiser to
- 2 liquidate that asset?
- A I think it is probably the timing and
- 4 the necessary pieces of the puzzle that have to be
- 5 put together all at the same time to achieve maximum
- 6 value for that water stock.
- 7 The value in that water company, which
- 8 is Fontana Union Water Company, not Fontana Water
- 9 Company, there are two separate companies, but is
- 10 simply the flow of the water. Basically, you need to
- 11 put together a finance arm, a user who needs the
- 12 water at the right point in time, needs it over the
- 13 right period of time, at the same time that water is
- 14 available. To cause all of those elements to come
- 15 together at the same point in time to achieve maximum
- 16 value simply is not controllable in any short period
- 17 of time where you are necessarily required to
- 18 liquidate that in a given point in time.
- Q When you say maximum value, are you
- 20 positing a value in excess of \$10 million. I guess
- 21 what I am saying, do you think the City of Fontana
- 22 will not pay a Chapter 7 trustee \$12 million for that
- water stock; is that what your testimony is?
- A My best guess of what the City of
- 25 Fontana would do, if you are proposing a trustee,

- 1 assuming this was converted to Chapter 7, they would
- 2 come in with an offer substantially less than \$10
- 3 million.
- 4 Q So your answer is yes?
- 5 A If you repeat your question.
- 6 Q The answer to the question -- the
- 7 question is, you think that a Chapter 7 trustee could
- 8 not sell that water stock for more than \$10 million?
- 9 A No, I did not answer yes. I answered
- 10 what I thought the City of Fontana would do. I
- 11 believe that the trustee could sell that at \$10
- 12 million.
- 13 Q Not above?
- 14 A I don't know.
- 15 Q What other valuations did you include
- 16 in the balance of the \$20 million in assets?
- 17 A T can just read from the disclosure
- 18 statement, which totals \$19 1/2 million. The first
- 19 item is cash of \$2.2 million. The second item is
- 20 miscellaneous receivables, which Kaiser still has on
- 21 its books, of \$500,000. The third item is the
- 22 existing waste treatment facility which is estimated
- 23 at \$2 1/2 million. The land is estimated at zero.
- 24 The Eagle Mountain site is estimated at \$1 1/2
- 25 million, the Lake Tamarack and Union Steel real

- 1 estate which is primarily desert real estate is
- 2 estimated at a half million dollars. The existing
- 3 mine properties or properties are estimated at
- 4 nothing. The office equipment, miscellaneous
- 5 properties in the corporate headquarters are
- 6 estimated at \$100,000. We already discussed the
- 7 Fontana Union Water stock which is estimated at \$10
- 8 million. We have estimated the IMAC note receivable,
- 9 which is a zero coupon note, at \$2 million. And
- 10 another note receivable of \$200,000 totaling \$19 1/2
- 11 million.
- 12 Q Let's turn to the Fontana property,
- 13 for a moment.
- 14 A Yes.
- Q Under plan reorganization, the Fontana
- 16 property is to be developed and liquidated or revenue
- 17 generated therefrom under an agreement with Lusk,
- 18 correct?
- 19 A That's correct.
- Q What management and business activity
- 21 is Kaiser going to undertake with respect to that
- 22 venture, other than contributing the land?
- A Kaiser, its management, its former
- 24 employees and retirees will be extremely active, both
- 25 in the political and necessary permitting process

1	that will go on with the various governmental
2	agencies in both the City of Ontario, the City of
.3	Fontana, and unincorporated San Bernardino County.
4	Q The joint venture calls for the
5	appointment of a managing partner, does it not?
6	A Yes, it does.
7	Q Who is the managing partner?
8	A Lusk organization.
9	Q Is Kaiser a managing partner?
10	A No, it's not.
1.1	Q What are the duties of the managing
1 2	partner?
13	A The duties of the managing partner are
1 4	primarily all aspects surrounding the actual
15	development of the real estate.
16	Q What role in management of the
17	partnership is reserved to Kaiser?
1.8	A The role in the management, the
19	development of the real estate, as I indicated, is
20	the activities surrounding both the permitting and
21	governmental approvals necessary as well as the
2.2	process of determining how to clean up and remediate.
2.3	the property.

25 in the management of the partnership under the terms

Where does Kaiser reserve that power

2.4

Q

- tof the joint venture?
- 2 A I am not sure that it is specifically
- reserved under the documents, and I would have to
- 4 look to refresh my memory whether it is or isn't.
- 5 However, it is provided in the documents that there
- 6 will be a five-person management team composed of two
- 7 members of Kaiser and three -- excuse me, two members
- 8 of Lusk organization and one managing director. That
- 9 committee has been formed, has been meeting on a very
- 10 regular and periodic basis and the management
- 11 decisions that have come down from that committee
- 12 have identified the duties and roles in the
- 13 development of that real estate project, as I have
- 14 testified.
- 15 Q Is it not true that the joint venture,
- 16 by its terms at least, vests the management of the
- 17 partnership in Lusk not in Kaiser?
- 18 A That's correct.
- 19 Q Tell me, if you can, in what way,
- 20 beyond the contribution of property, that Kaiser's
- 21 involvement in this joint venture is so essential to
- 22 its success that, under Chapter 7, this property has
- 23 a value of zero and under the reorganization plan it
- has a value of tens of millions of dollars?
- A Let me explain that a little bit.

1	Q I wish you would.
2	A Henry Kaiser created an empire that
3	was centered in Fontana, California. By example, the
4	Fontana football team are called the Fontana
5	Steelers. The impact of the Kaiser retirees and its
6	former employees in that area is pervasive. We have
7	local politicians who, as a very large proportion of
8	their constituents, represent former Kaiser
9	employees, former Kaiser retirees, and the existing
10	management of Kaiser today. They are acutely aware
11	of the need for the success of these ventures, for
1 2	that matter, the success of the litigation, so as to
13	be able to achieve an ongoing company to not only
1 4	create the value in that company so that the
; 1.5	shareholders of the reorganized Kaiser will have
1.6	returned to them some of the value which they have
17	lost, but also to bring back to life certain jobs and
18	the reputation of the Kaiser name in that area.
, 19	Because of that, those politicians are
20	very, very helpful to us and to that joint venture
2.1	with obtaining the necessary approvals and being
2 2	positive forces behind the development of the Eagle
2.3	Mountain project. The real estate development and

the waste treatment plant, as has been testified to,

25 are very dependent upon various permitting processes

- 1 which we have now started.
- 2 In addition, and specifically
- 3 responsive to your question regarding the real estate
- 4 development, I believe that Kaiser has formed an
- 5 unique and very beneficial partnership with the
- 6 Department of Health Service and with the
- 7 Environmental Protection Agency calling for the
- 8 cleanup of that land in an orderly fashion. It is my
- 9 opinion that without both the active involvement of
- 10 the Kaiser employees and retirees, who are also their
- 11 constituents, and the Lusk organization, which
- 12 provides real estate expertise and financial backing,
- 13 that that partnership today would not exist.
- 14 Q If I understand you correctly, you are
- 15 saying that the political support of the retirees and
- 16 other persons affiliated with Kaiser having a
- 17 historical involvement with Kaiser, somehow aids the
- 18 development of this real estate project?
- 19 A That's correct.
- Q And that it's your belief that that
- 21 political support would not be available to a Chapter
- 7 trustee or an entity to whom that Chapter 7 trustee
- 23 might transfer the asset?

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- A That is one of the components T
- 25 testified to. To stand on another component, the

- 1 cleanup, which has been left primarily to Kaiser as
- 2 part of the management team, is very instrumental.
- 3 Kaiser participation is very instrumental. Reason
- 4 for that is most real estate developers, including
- 5 the Lusk organization, do not have any strong
- 6 environmental cleanup arm.
- You are aware from previous testimony,
- 8 Kaiser has been in the waste treatment business as to
- 9 the type of wastes that are produced with the
- 10 steel-making activities, for over 40 years. In
- 11 addition, Kaiser has on its management staff people
- who have 30, 35, and 38, if I recall the numbers, but
- 13 they are approximate, that many years of experience
- 14 with Kaiser.
- 15 Part of the reason that the Department
- 16 of Health Service is so anxious to work with us and
- 17 has been so supportive of this public/private
- 18 partnership is because we know exactly what wastes
- 19 were deposited on what piece of that real estate. We
- 20 know exactly what year, we know what produced them,
- 21 what the technology was to make the steel, so we are
- 22 able to identify the by-products that leaked into
- 23 that soil and that eventually contaminated the
- 24 groundwater; that management staff, under my
- 25 direction is still on staff and plans to stay on

- 1 staff through the Chapter 11 proceeding and through
- the reorganized company and indeed employment
- 3 contracts have been approved by this Court providing
- 4 for that.
- 5 Under a Chapter 7, I question whether
- 6 or not that expertise would remain available, and T
- 7 question whether or not the Department of Health
- 8 Service would be an active supporter of our
- 9 development.
- 10 Q So, based on that, it's your belief,
- 11 having examined this, that you really believe that a
- 12 Chapter 7 trustee would realize nothing from that
- 13 land?
- 14 A Yes, I do.
- Q Turn your attention to the Eagle
- 16 Mountain property.
- 17 THE COURT: Let me ask this point of
- 18 clarification. Do you believe that, Mr. Stoddard,
- 19 even if the Court approves the Lusk joint venture, if
- 20 that's in place, since we have that staring at us
- 21 now, that contract is approved, and the Kaiser estate
- 22 should convert to a 7, is it still your view that
- 23 Lusk joint venture contract would have no value to a
- 24 Chapter 7 trustee.
- THE WITNESS: As you know, Your Honor,

- 1 the contract provides for Lusk, in essence, to have
- 2 an option. They are infusing 2 1/2 to \$3 million
- 3 during the investigatory period, and at any time that
- 4 they determine that it cannot be cleaned up or it
- 5 cannot be cleaned up within the type of budget they
- 6 are willing to go at risk for, they can withdraw.
- 7 We have had a major event like that in
- 8 recent months. As you know, or may know, the Kaiser
- 9 properties have been proposed to be listed on the
- 10 national Superfund list. That has caused a
- 11 substantial amount of concern and has created a
- 12 hurdle that the Lusk organization has had to overcome
- 13 that they were not anticipating.
- 14 The Lusk organization, primarily
- 15 through the California Commerce Center, has already,
- 16 in the last few months, become aware of the value
- 17 that the ongoing company and the desire of the
- 18 constituents, of the politicians have for an ongoing,
- 19 profitable Kaiser.
- 20 I cannot answer on behalf of Lusk if
- 21 whether or not the conversion to Chapter 7 coupled
- with the appropriate listing on the Environmental
- 23 Protection -- excuse me, inclusion on the Superfund
- 24 list, together would be enough to cause Lusk to
- 25 dispense with their joint plan, but, in my

- 1 estimation, it would be.
- THE COURT: Thank you.
- 3 Q (By Mr. Quinn) Turn your attention,
- 4 Mr. Stoddard, to the Eagle Mountain venture. Is
- 5 Kaiser required to undertake an active part in
- 6 management of that venture?
- 7 A No.
- 8 Q Is Kaiser permitted to take active
- 9 role in the management of that venture?
- 10 A I don't know the answer to that
- 11 question. We have been requested to take a very
- 12 active role in certain aspects of that joint venture,
- 13 have done so, and continued to do so jointly with
- 14 MRC.
- 15 Q That venture has not yet commenced,
- 16 has it?
- 17 A That's correct.
- Q What's the total value on liquidation
- 19 basis of the assets that you have embodied under that
- 20 venture?
- 21 A What's the total value of the assets
- 22 embodied under that venture on liquidation basis?
- Q Yes.
- A That is probably the most difficult
- 25 asset to determine. It is simply four incredibly

- 1 large holes in the ground way out in the desert. We
- 2 estimated a value on liquidation basis of one and a
- 3 half million. The support for that, or the
- 4 assumption that was made is, as you know, as part of
- 5 the MRC Corporation Joint Venture, they were willing
- 6 to put totally at risk a million and a half dollars
- 7 in advance royalty payment, which, basically, in my
- 8 mind, can be compared for an option to determine
- 9 whether or not those holes can, indeed, be used as a
- 10 municipal landfill.
- Because of that, I used the million
- 12 and a half, assuming that some other party and
- 13 perhaps even MRC itself, would be willing to purchase
- 14 that property for the same reason at that amount.
- 15 Q Have you solicited any appraisals or
- 16 contracted for any appraisals of that property?
- A No, we have not, in recent years.
- 18 Q Have you solicited any offers to
- 19 purchase the property?
- A No. We have not, under order of this
- 21 Court, approving the preliminary agreement with MRC.
- 22 It's my view that we are prohibited from doing that
- 23 for the last 12 months.
- Q How long has Kaiser been in Chapter 11
- 25 proceedings?

2	Q Prior to the entry into the
3	preliminary agreement with MRC, had you solicited any
4	sale agreements for that asset?
5	A I was not active with Kaiser at that
6	point in time, but it is my understanding that we
7	solicited several proposals from a wide variety of
8	people in the waste management business for joint
9	venture type of purposes. I do not know whether
10	there were any actual solicitation of sales.
1 1	Q Have you made any investigation of
1.2	that?
13	A I am sorry. Of what?
14	Q Have you investigated to see whether
15	or not Kaiser had received any offers to purchase
16	those assets?
1 7	A No, I have not made any investigation,

Approximately 18 months.

THE COURT: Mr. Bugg.

questions, Your Honor.

22 EXAMINATION

23 BY MR. BUGG:

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Q Mr. Stoddard, you just testified that

25 you -- Kaiser, I mean -- have a very intimate

but I believe I would know if they had.

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MR. QUINN: I have no further

- 1 understanding of the problems of the environmental
- 2 problems on the mill site. Do you have a preliminary
- 3 estimate of what the cleanup is going to cost on the
- 4 mill site?
- 5 A We have had two different
- 6 environmental engineering firms evaluate, on a very
- 7 preliminary basis, the cleanup costs. One is
- 8 Montgomery Engineers, who has given us a general
- 9 estimate of \$31 million to clean up the property.
- The second is a firm out of Houston,
- 11 Texas, who has been employed by the cleanup of the
- 12 Amoco steel mill, which has since been converted into
- 13 an industrial park, which is about three years ahead
- 14 of our planned development. That firm name is Jones
- 15 and Neuse. And they have come in with an
- 16 approximately \$28 million cleanup cost.
- 17 Q I understand that this cleanup under
- 18 the Lusk agreement is to be funded at 89 cents a
- 19 square foot?
- 20 A That's correct.
- Q And based on the amount of square
- 22 footage of the mill site, how much does that come to?
- A Right at 22 or \$34 million. T would
- 24 have to do the arithmetic on that. This encompasses
- 25 all of the planned development which includes

1	a b	prox	imately	1200	acres.
r.			_ 16		

- Q In other words, it encompasses -- the
- 3 44 million that you testified earlier to encompasses
- 4 89 cents per square a foot on the West End property?
- 5 A That's correct.
- 6 Q Therefore, the capital account that
- 7 you testified to of \$9 1/2 million that was going to
- 8 be developed in the -- on the West End property,
- 9 would be reduced if you don't get the West End
- 10 property?
- 11 A That is not correct. The capital
- 12 account is based solely on property which we own
- 13 today.
- Q At \$1.36 a square foot?
- 15 A That's correct.
- Q So there would be --
- 17 A If I could bring those two answers
- 18 together, the net capital account would be increased
- 19 if the cleanup was only performed on the mill site,
- 20 because the cleanup costs would be about \$10 million
- less; therefore, the capital account would be about
- 22 \$10 million more.
- Q Are you testifying that it would cost
- 24 \$10 million to clean up the West End property?
- 25 A I am not.

- 1 Q But the cleanup there would be 10
- 2 million less than if you cleaned up the rest of the
- 3 property?
- 4 A I have made no testimony whatsoever
- 5 about the cleanup costs on the West End property. T
- 6 have solely testified as to what the economic
- 7 workings of the joint venture between Lusk and Kaiser
- B are. They do not in any way bear any resemblance to
- 9 what any anticipated costs may be for any specific
- 10 piece of property, including the West End property.
- 11 Q But it's true that cleanup money
- 12 available under the Lusk agreement, if you do not get
- 13 the West End property, is reduced by approximately
- 14 \$10 million; is that correct?
- A Yes, that's correct. Very
- 16 approximate. As I said, I haven't done the
- 17 arithmetic but, yes, that's correct.
- Q And therefore the \$10 million, if they
- 19 do not put in that extra \$10 million, that would
- 20 reduce the amount of money that might come back to
- 21 Kaiser if the cleanup costs are less?
- A I don't believe so. I believe that it
- 23 simply changes the form in which those dollars come
- 24 back to Kaiser. As I testified, the \$10 million less
- 25 that would go into the cleanup costs, would have the

- 1 effect of increasing the net capital account. So
- 2 that rather than getting them back in the form of the
- 3 savings of the remediation cost, we would get them
- 4 back in the form of our capital account, which would
- 5 then be approximately \$19 1/2 million not \$9 1/2
- 6 million.
- 7 Q It would be a dollar-for-dollar
- 8 savings?
- 9 A It would be a dollar-for-dollar
- 10 savings according to the arithmetic. The capital
- 11 account comes back to Kaiser slightly slower than the
- 12 remediation savings, so there would be a slightly
- 13 reduced amount if it came back in the form of a
- 14 capital account, due to the present value money.
- 15 Q And if the cleanup costs exceed 33
- 16 million, how does Kaiser propose to raise the money
- 17 to do that cleanup?
- A The joint venture agreement with the
- 19 Lusk company does not provide that the \$44 million
- 20 for the total project or the lesser amount for the
- 21 mill site on the stand-alone basis is the cap at
- 22 which Lusk ceases to infuse cleanup money. It simply
- 23 provides the cap at which we accrued to the savings;
- 24 and, secondly, the cap as to where they fund all of
- 25 the cleanup costs without our 50 percent interests

- being affected.
- There is a formula that provides for
- 3 the Lusk Company to infuse in excess of \$44 million,
- 4 or in excess of the smaller amount, solely on the
- 5 mill site and Kaiser percentage interest, 50 percent
- 6 interest is then reduced acknowledging the fact that
- 7 Kaiser may not have cleanup cost available at the
- 8 point in time they are needed.
- 9 As an additional benefit to Kaiser, we
- 10 have a look-back period so that we have the ability,
- 11 after the cleanup has been accomplished, after the
- dollars have been spent, to reimburse Lusk for our 50
- 13 percent share for that overage. In that event, our
- 14 50 percent interest in the partnership is left
- 15 intact. We get a 20-20 hindsight look at whether or
- 16 not we want to find an alternative measure to fund
- 17 that excess cleanup cost. But keep in mind at all
- 18 times, Kaiser is not required to fund that. And that
- 19 Lusk understands that the cleanup cost in excess of
- 20 that amount are coming initially from the Lusk
- 21 organization.

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- Q Under the option out terms of that
- 23 agreement, can Lusk opt not to fund that cleanup cost
- 24 at all if they -- the West End is not acquired?
- A Well, let me answer that a little more

- 1 broadly, which I think answers your question. Lusk,
- 2 at any time during the investigatory period, can
- 3 choose not to go forward with development of this
- 4 real estate project at all, if it determines it to be
- 5 economically unfeasible.
- 6 Q So that is -- that would be something
- 7 that falls within that term, as you see it?
- B A No, I don't think it falls within that
- 9 term. Keep in mind, I testified earlier that there
- 10 are really two joint ventures, two different
- 11 documents; that one is an option contract, one is a
- 12 joint venture agreement, which I believe is in the
- 13 form of partnership agreement.
- The West End property is in a separate
- 15 agreement. So if they did not want to go forward
- 16 with the development of the West End property because
- 17 it was not returned to Kaiser, or for any other
- 18 reason, that would have no effect on the
- 19 determination of whether or not they wanted to go
- 20 forward with the mill site development.
- Q Well, I want to make my question
- 22 clear. Well, either doesn't necessarily affect it.
- 23 It would be something they could use as a reason not
- 24 to go ahead with mill site development because they
- 25 didn't then deem it economically feasible; is that

- 1 correct?
- 2 A You are asking me to look into the
- 3 minds of Lusk of why they might not want to go
- 4 forward with the mill site. I can only answer you
- 5 that negotiations were very specific. There are two
- 6 separate sets of negotiation: One that focused on
- 7 mill site, and one that focused on development of the
- 8 West End property, and they were totally separate.
- 9 Q Except that option agreement for
- 10 putting funds into it is one agreement and
- 11 anticipates the putting in of funds on both
- 12 agreements pursuant to its terms; isn't that correct?
- 13 A That is correct. That cleanup funds
- 14 are anticipated to be spread over the entire parcel.
- 15 That's how that particular monetary element was
- 16 negotiated.
- 17 Q Now, I would like to go back very
- 18 briefly to, I believe, it was Exhibit 2, which is the
- 19 summary of projected cash flows. Just very briefly,
- 20 and this may have been asked before, did you prepare
- 21 these yourself or have someone else prepare it under
- 22 your direction?
- 23 A This was the joint effort of, I am
- 24 guessing, 12 employees of Kaiser Steel Corporation,
- 25 with the assistance of Price Waterhouse through the

- arithmetic and computer compilation.
- 2 Q The line under project cash receipts
- 3 from operations, next to the industrial part.
- 4 A Yes.
- 5 Q What are the sources of those
- 6 receipts? I understand that the first year, the
- 7 first quarter there, 3 million of that comes from
- 8 Lusk; is that correct?
- 9 A Yes, which is now corrected to be 5
- 10 million.
- 11 Q But the --
- 12 A Other than that 5 million, we have
- 13 various leases on the property today and various -- T
- 14 am sorry. We are talking about the industrial park
- 15 line?
- 16 Q Yes.
- A And various contracts that we are
- 18 receiving revenue from today and we have been
- 19 receiving revenue from throughout pendency of the
- 20 Chapter 11 proceedings. These are leases, sales of
- 21 salvage materials, certain storage contracts, the
- 22 processing and sale of slag. I believe the other
- 23 contracts are in the waste treatment facility line,
- 24 so I believe that's everything.
- 25 · Q So anyway, they come from leases and

- 1 other contracts related to the properties that were
- 2 considered included in these projected cash flows?
- 3 A Yes.
- 4 Q In regard to the waste treatment
- 5 facility, are you familiar with a contract between
- 6 Parson's Company and CSI under which Parson's will
- 7 build an aqueous waste treatment plant for CSI?
- A I am not familiar with the contract.
- 9 I am totally familiar that CSI has employed the
- 10 Parson's Company for the purpose of evaluating the
- 11 cost of building their own in-house waste treatment
- 12 plant.
- MR. BUGG: I have no further
- 14 questions, Your Honor.
- THE COURT: Anyone else?
- MR. CHRISTENSEN: What I would like to
- 17 do at this time, Your Honor, we have one witness with
- 18 a 1:30 airplane. I don't know what your preference
- 19 is. I think he's a short witness. I would like to
- 20 take him out of order so he can catch the airplane
- 21 and take a late lunch break. I don't know Your
- 22 Honor's preference or calendar.
- THE COURT: That's all right.
- MR. CHRISTENSEN: I might want to
- 25 recall Mr. Stoddard.

- THE COURT: All right. Mr. Stoddard,
- 2 if you would, step down, please.
- 3 MR. CHRISTENSEN: Mr. Don Thomas,
- 4 please.
- 5 DONALD THOMAS,
- 6 having been called as a witness on behalf of the.
- 7 Debtor, being first duly sworn upon his oath,
- 8 testified as follows:
- 9 EXAMINATION
- 10 BY MR. CHRISTENSEN:
- 11 Q Would you state your full name and
- 12 address, please, for the record.
- A My name is Donald E. Thomas. J live
- 14 in Dallas, Texas, at 6025 Del Rey.
- Q By whom are you employed?
- 16 A I am partner with the firm Price
- 17 Waterhouse.
- 18 Q What position do you hold?
- A As a partner, I am responsible for a
- 20 specialized group in the consulting practice that
- 21 deals with financial restructures, bankruptcy and
- 22 litigation support services.
- Q Do you have in front of you Exhibit 4?
- 24 A Yes.
- Q Can you tell the Court what that is,

1	please?
2	A Exhibit 4 is our standard resume
3	format for Price Waterhouse, resume on myself.
4	Q This has your education and vocational
5	background?
6	A Yes, it does.
7	MR. CHRISTENSEN: I would move the
8	admission of Exhibit 4.
9	MR. QUINN: No objection.
10	MR. BUGG: No objection.
11	THE COURT: It will be received.
1 2	Q (By Mr. Christensen) The only
13	question I would like to ask you, based on Exhibit 4,
1 4	if you would, Mr. Thomas, have you testified in other
15	bankruptcy proceedings as an expert witness with
16	respect to the feasibility of business plans?
1 7	A Yes, I have.

Q Approximately how many?

this particular case?

of the plan presented by the proponents.

Approximately half a dozen.

A We were asked by you and your firm,

representing the Debtor, to take on an assignment to

review the projections and assumption and feasibility

How did you come to be involved in

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- the business plan feasible?
- 2 A If Lusk or someone else does not make
- 3 a contribution like this, and if those environmental
- 4 problems were very large, then I think that the
- 5 company does have a difficult time in spending money
- 6 to clean up those environmental issues.
- 7 Q Is that a yes?
- B THE COURT: That's what it is, Mr.
- 9 Quinn.
- MR. QUINN: I have no further
- 11 questions, Your Honor.
- MR. BUGG: I have no questions.
- MR. CHRISTENSEN: No redirect, Your
- 14 Honor. The witness might be excused. I would
- 15 appreciate it.
- THE COURT: Okay. Thank you, Mr.
- 17 Thomas. Nice to see you again.
- MR. CHRISTENSEN: Convenient time for
- 19 lunch break.
- THE COURT: Recess until 1:30.
- 21 (Recess.)
- THE COURT: Be seated, please.
- MR. CHRISTENSEN: I would like to
- 24 recall Mr. Stoddard to the stand.
- THE COURT: Mr. Stoddard, if you would

- take the stand, please.
- Q (By Mr. Christensen) Mr. Stoddard, I
- 3 would like to just cover three areas with you very
- 4 briefly. Mr. Quinn asked you if the MRC or Eagle
- 5 Mountain transaction had been shopped. I think you
- 6 indicated that it had not been actively because of an
- 7 agreement with MRC. Subsequent, however, to the MRC
- 8 transaction being filed with this Court and being
- 9 made public, did you receive independent inquiries
- 10 from third parties about this transaction?
- 11 A Yes, we did.
- 12 Q Who were those third parties?
- 13 A There were two separate parties. One
- 14 was Western Waste Corporation. And secondly, a
- 15 railroad contracting company by the name of Sharp and
- 16 Fellows.
- Q Did they indicate that they wanted to
- 18 review this project with an idea of making a better
- 19 proposal to Kaiser?
- A Yes, they both did.
- Q Did Kaiser make available whatever
- 22 documents they requested?
- A Yes, they did.
- Q And did they both decide not to make
- 25 any better offer?

Q With respect to the company's cash

position, in the absence of a confirmation, and the

two loans that are contemplated in a subsequent, but

5 a hearing part of the confirmation, what is the

That's correct.

6 company's cash position and how long can you go on?

7 A In unrestricted cash, cash that has

8 not been required to be set aside for some other

9 purpose, pursuant to some Court order or stipulated

10 settlement, we have slightly in excess of \$2 million

11 today.

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12 Q How long will that last? Give the
13 Court some of the different variables as to what you
14 might or might not do.

A The biggest variable is whether or not we were required to pay professional fees on an ongoing basis to keep the litigation alive and to continue these proceedings, or events surrounding these proceedings.

It is my estimate, based on that cash
value alone, that we have 60 to 90 days to survive on
that cash balance, if we were required to pay those
professional fees. If we were not required to pay
those ongoing professional fees, and, in essence,
would shut down the part of the litigation that is

- 1 not currently on contingent fee, we might be able to
- 2 stretch that to something like 120 to 150 days.
- 3 Q That's assuming that nothing adverse
- 4 happens in that time frame?
- 5 A Yes.
- 6 Q Requiring any additional expenditures?
- 7 A That's correct.
- 8 Q And on the importance of the Lusk
- 9 transaction and the consent order, can you just
- 10 describe for the record the interrelationship; that
- is, does the consent to confirmation of a plan, is
- 12 the Lusk agreement itself dependent on a confirmed
- 13 plan? Does the consent order itself also depend on a
- 14 confirmed plan?
- 15 A Technically, I cannot remember whether
- or not the Lusk agreement is subject to a confirmed
- 17 plan or solely approval of the joint venture
- 18 agreement. As a practical matter, the Lusk
- 19 organization has advised us that Kaiser going forward
- 20 is an element of their continuing in the joint
- 21 venture. The interrelationship of that joint venture
- 22 and the consent order is critical.
- The consent order is dependent upon
- 24 the Lusk organization going forward and us going
- 25 forward with that cleanup. And it is what provides

- 1 the separation of the litigation proceeds, the
- 2 distributable proceeds from the new company.
- 3 Without that in place, we have no
- 4 ability to isolate those litigation proceeds.
- 5 Q The consent order isolates all the
- 6 litigation and tax refund proceeds?
- 7 A That's correct.
- 8 Q Even if you eventually and
- 9 subsequently breach the consent order?
- 10 A That's correct.
- 11 Q Except that the consent order requires
- 12 that the plan currently before the Court be
- 13 confirmed?
- 14 A That's correct.
- 15 Q If it's not confirmed, they do not
- 16 waive or isolate the litigation and tax proceeds?
- 17 A That is my understanding.
- MR. CHRISTENSEN: No other questions,
- 19 Your Honor.
- THE COURT: Mr. Quinn.
- 21 EXAMINATION
- 22 BY MR. QUINN:
- Q Mr. Stoddard, referring to the Western
- 24 Waste and Sharp and Fellows negotiation, did you
- 25 participate in those negotiations?

- 1 A I would not describe them as
- 2 negotiations. They were inquiries by telephone.
- 3 There were further telephone discussions, both with
- 4 Kaiser counsel, primarily Mr. Christensen, and with
- 5 Jerry Faucet, one of the key Kaiser employees
- 6 involved in that particular project, but I would not
- 7 describe them as negotiations, by my meanings.
- 8 Q Are you aware of the position of
- 9 either of those entities vis-a-vis development of the
- 10 Eagle Mountain venture in a Chapter 7 reorganization?
- A No, I am not.
- 12 Q Thank you.
- MR. QUINN: No further questions, Your
- 14 Honor.
- MR. CHRISTENSEN: Nothing further.
- 16 THE COURT: Thank you, Mr. Stoddard,
- 17 you may step down.
- MR. EKLUND: Your Honor, I believe the
- 19 Debtor has concluded their witnesses. And now I
- 20 would like to call Scott Gregory.
- THE COURT: Mr. Gregory.
- 22 ROBERT SCOTT GREGORY,
- 23 having been called as a witness on behalf of the
- 24 Retirees Subcommittee, being first duly sworn upon
- 25 his oath, testified as follows:

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UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLORADO IN BANKRUPTCY STATES BANKRUFTCY C. In Re. KAISER STEEL CORPORATION 87 B 1552 E 5 6 (1) Continued Hearing on Confirmation of BRADFORD L BOLTON, Carr Chapter ll Plan (2) Continued Hearing on Debtors! Motion to Approve Sale of Assets Pursuant to Section 363(b) and (f) and the Agreement and Lease with Mine Reclamation Corporation and Related Documents and Transactions 10 (3) Objections of UCC and Perma Pacific 11 to Settlement Agreement between "Edison Group" and Kaiser Steel 12 (4) Objections of (a) Thelen, Marrin, 13 (b) Steelworkers of America and 14 (c) Retiree Subcommittee of Official UCC to Debtors' Motion for Order 15 Authorizing Use of Cash Collateral (5) Meritor's Objection to Debtors' Motion for Determination that Meritor's 17 Secured Claim is Satisfied, or in the Alternative, that it be Estimated and Modified. 18 19 Courtroom A 20 1845 Sherman Street Denver, Colorado 21 September 23, 1988 22 BEFORE THE HONORABLE CHARLES E. MATHESON, Judge. 23 24 25

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EXHIBIT

Volume 4

APPEARANCES: 2 For the Debtor: Craig A. Christensen/Hal Lewis Attorneys at Law Sherman & Howard 3 633 Seventeenth St., Suite 3000 Denver, Colorado 80202 5 On behalf of Perma: Alan L. Bugg, Attorney at Law 102 N. Cascade Ave., #502 6 Colorado Springs, Co. 80903 7 On behalf of the Carl Eklund, Attorney at Law Retirees Subcommittee: 1700 Lincoln 8 Denver, Colorado 9 David W. Furgason For United Steel Randall J. Feuerstein Workers: 10 Attorneys at Law Welborn, Dufford, Brown & Tooley 11 1700 Broadway, Suite 1100 Denver, Colorado 80290 12 For Long Airdox Co: Jane Frey, Attorney at Law Garry Appel, Actorney at Law Rothgerber, Appel, Powers & 13 14 Johnson 1200 Seventeenth Street Denver, Colorado 15 For the Unsecured Michael Katch, Attorney at Law 16 Katch, Anderson & Wasserman Creditors Committee: 17 1410 Grant Street Denver, Colorado 80203 18 For lank of America: Jack L. Smith, Attorney at Law 19 Holland & Hart 555 Seventeenth St., Suite 2900 Denver, Colorado 80201 20 On behalf of Marrin: Warren T. Pratt, Attorney at Law 21 Drinker, Biddle & Reath 1100 Philadelphia National Bank 22 Bldg. Philadelphia, Pennsylvania 19107 24

APPEARANCES: (Cont.) On behalf of the Christopher C. Wilson Jacobs Group: Richard P. Krasnow 3 Attorneys at Law Weil, Gotshal & Manges 4 767 Fifth Avenue New York, New York 10153 5 On behalf of the Arthur L. Sherwood 6 Edison Group: Attorney at Law Gibson, Dunn & Crutcher 7 333 South Grand Avenue Los Angeles, Calif. 90071 8 and James P. Montague 9 Attorney at Law 2244 Walnut Grove Avenue 10 Rosemead, California 91770 On behalf of Mine Richard Lee Wynne 11 Reclamation: Attorney at Law 12 Levene & Eisenberg 1900 Avenue of the Stars Suite 1440 13 Los Angeles, Calif. 90067 15 16 17 18

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INDEX WITNESSES: DIRECT CROSS RECROSS John Houston

PARTIAL TRANSCRIPT OF PROCEEDINGS

JOHN HOUSTON

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was called as a witness herein and, having been first duly sworn, was examined and testified as follows:

DIRECT EXAMINATION

BY MR. CHRISTENSEN:

- Q Would you state your name and address for the record?
- 8 A My name is John Houston, and I live at #2 Shining Oak 9 Drive, Littleton, Colorado.
 - Q And by whom are you employed, sir?
- 11 A Kaiser Steel.
- 12 Q For what company do you work?
- 13 A The Procyon Group.
- 14 Q All right. Can you spell that, please?
- 15 A P-r-o-c-y-o-n Group.
 - Q What is the business of the Procyon Group?
- A Our business is, as principals, to buy and sell water,
 as consultants, to value and market water for municipalities
 and private individuals.
- Q Can you tell the Court briefly your educational back-
 - A I have a Master's Degree from Stanford University in Geology. I have a J.D. from the University of Colorado.
- Q How low -- let's turn to your experience. How long
 have you been active in the purchase, sale and evaluation of

1 | water rights?

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- A The last 13 years.
- Q And in what states do you conduct business?
- A Colorado, Arizona and California.
- Are there publications or literature in this particular field that you use to keep up to date?
 - A That's correct; it's voluminous.
- Q Can you give the Court a feel for the type of literature that you regularly examine and what information you derive from it?
- A We read the monthly publication of the Metropolitan Water
 District of Southern California, by the name of Focus. We
 read --
 - Q What kind of information is in that literature?
 - A All of the activities of the Metropolitan Water District of Southern California in terms of their construction of new projects, acquisition of water rights, their political position with regard to marketing of such things as Indian water rights and other private transactions.
 - Q Okay, go ahead. What other literature do you regularly use?
 - A The American Water Works Association, which is headquartered here in Denver, has a monthly publication called The Journal, and it describes all recent market transactions, reports on the amounts and qualities, quantities of water that

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are distributed by all the various agencies, as topical sort of articles by lawyers and engineers as to water transactions, trades, policy, federal and state statutes and that sort of thing.

- Q Have you or your company been involved in the purchase and sale of water in Southern California?
- 7 A That's right.

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- 8 Q Have you been involved in the evaluation of water rights 9 in Southern California?
- 10 A That's correct.
- 11 Q Were you asked by Kaiser Steel to value its water rights?
 - A That's correct.
 - Q Would you tell the Court what you did in order to make an evaluation? What did you review or do?
 - A First, we reviewed the documentation furnished to us by Mr. Stoddard, which included the articles and by-laws of the Fontana Union Water Company, and we reviewed engineering documentation as to the amounts of water that have been diverted by the mutual. We reviewed engineering documentation as to the demands and use of water by the Fontana Water Company, which is the local purveyor. We reviewed the valuation, 1985, Don Owens' appraisal of water rights. We reviewed the decrees in the Rialto Basin and the Chino Basin situation in Liddle (phonetic) Creek. We reviewed the report of the water master for the Chino Basin, and various other

documentation. In addition to that, we pulled out and re-2 | viewed our own information as to recent transactions --3 | Comparables ---- comparable situation, what people are paying for water in Southern California and various districts, including Orange County Water District, City of Inglewood, California, San 7 H Diego County Water Authority, and what the average cost in terms of their wholesale acquisition costs are for those various districts, as well as their sale prices and revenues. And based upon your experience in Southern California 10 | and your review as you have described it of the Kaiser water rights, did you reach a conclusion or an opinion as to the value of those rights? That's correct. And what is your opinion as to the value of those water rights? . We value the water rights at in excess of 27.5 -- or .8

million dollars, as previously appraised; we would agree with that figure.

20 So you're saying the previous appraisal would be the floor number? 21

22 Would be the floor number.

And they could be worth more? 23 |

24 Absolutely.

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Will you describe for the Court the analysis which you

performed that led you to that conclusion? That is, what were your methodologies of valuation?

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Well, in valuing water rights, we used, and have used in this situation, three basic means. One is comparable sales. We looked at comparable recent transactions for the purchase of water rights in the Southern California area for distribution in the Southern California area. The second means that we used was basic income or valuation method in terms of looking at what the cost of raw water supplies are, for example, of the San Diego County Water Authority, and then looking at that income stream and discounting it to net present value. And the other means that we used, the third means, was avoided cost basis. That is to say there is a cost of importation of water into Southern California, Southern California, being largely dependent upon imported supplies, and we looked at the cost of importation, and then compared that to this local supply of water, taking the Metropolitan Water District's present cost of water importation and their projected cost of imported water supplies, capping that out and discounting that to net present value.

- Q Dealing now specifically with the comparable sales, can you tell us in brief what the comparable sale range was?
- A Comparable sale range was 1,500 to \$2,500.00 per acre foot right in perpetuity.
- Q And approximately how many acre feet does Kaiser have?

- A 24,000 -- nearly 25,000 acre feet.
- Q So that would yield a value somewhere between 36 and 48 million on comparable sales?
- A That's correct. And you are a lawyer, your arithmetic is a little different than mine.
 - Q All right. What about the second means; can you just give us a more specific indication on how you performed that analysis?
 - A Certainly. If one looks at the value of the resource in terms of per household in the City of Inglewood, the average --
 - Q Inglewood, California?

A Inglewood, California. The average water bill in Inglewood, California per home owner is in the neighborhood of \$365.00 an acre foot per year, because each home takes about an acre foot of water. Backing out the various infrastructure costs and the rest of it, one gets a figure of in the neighborhood of \$200.00 per household per year just for the water resource in the City of Inglewood, California. If one looks at the amount of water that Kaiser's stock represents, being on the order of 25,000 acre feet, that's sufficient to serve on the order of 25,000 homes. So 25,000 homes times 200 to \$250.00 an acre foot per household, and capping that out, discounting it to net present value, you get a figure in excess of 40 million dollars, depending on

the discount rate one uses.

- Okay. And on the avoided cost basis, can you tell the Court how that analysis went?
- Certainly. Avoided cost situation, the Metropolitan Water District of Southern California is the largest importer of water into Southern California, and the largest wholesale 7 purveyor. They enjoy, therefore, the lowest per unit cost of 8 importation of water into the Southern California area. Their cost of importation through the state water project from Northern California to Lake Matthews of raw water was \$212.00 an acre foot this year. If one subtracts the \$47.00 per acre foot cost of production that the mutual --
 - But the mutual, do you mean Fontana Union Water Company?
 - By the Fontana Union Water Company. -- from that figure, capitalize, that income stream, or discount it to present value over a 20 year period of time, also generates a figure in excess of 40 million dollars.
 - Can you tell the Court -- one last question -- with respect to your minimum value of 27.8 million dollars, can you characterize for the Court your level of confidence in thatvalue? That is, are you pretty sure, are you real sure; just characterize for us --
 - Real sure.

MR. CHRISTENSEN: Okay. I have no further questions.

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CROSS-EXAMINATION

BY MR. PRATT:

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- Mr. Houston, I'm Warren Pratt. I represent Meritor Savings Bank. You testified that you have an M.A. from Stanford in Geology?
- They call it an M.S. there.
- 7 1 Q An M.S., okay. Could you tell me what the Pacific Plate is?~
 - The Pacific Plate is a geotechnic plate that is being subducted under the California coastline presently.
 - Which way is it moving?
- Well, it depends on if you -- relative to the piece of 12 land we're standing on or relative to the plate on which you would --
 - Is it possible that there could be a severe earthquake in California at some time within the next five years or so because of the movement of the Pacific Plate?
- In my reading of the MWD's Focus situation, the USGS has 18 determined that there's a 70 percent chance of such an earth-20 quake in the next 30 years.
 - What would happen to the water right values that you testified to in the event that occurs?
- That would be a unique valuation exercise, and one that 23 we have not presently conducted. I can only speculate on it. 24
- 25 You have no opinion on that?

A The -- I do have an opinion about it, but it does not relate to the economics presently.

Q Well, would the value of the water rights go up or down in that event?

- A My opinion is that they would go up.
- 6 Q That they would go up?
- 7 | A Up.

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- Q Okay. Now, you said that, among other things, you looked at an earlier appraisal of the water rights that was done in 1985, was your testimony?
- 11 A That's correct.
 - Q Was that performed by Stetson Engineers?
 - A No, that was performed by Don Owens. He may or may not be with Stetson Engineering.
 - Q All right, could you explain to me -- well, let's first establish that Fontana Union Water Company is a mutual water company in California; is that correct?
- 18 A That's correct.
 - Q And could you tell me what a mutual water company is?
 - A I'm not a licensed California attorney, but a mutual company, water company in Southern California, is very much like a mutual water company in the state of Colorado, although California being a code state, it's created and exists under special statutes provided for mutual water companies in California.

Now, because it's a mutual water company, is it subject to regulation by the California Public Utilities Commission, if you know? No, it's not. And why is it not? MR. CHRISTENSEN: Excuse me, could you speak up just a 7 little bit? There's a fan back here. I'm just having a liftle trouble hearing. Not being a California attorney, I can only give you my basic understanding of why it is not subject to the PUC, and that being is it does not distribute water to customers at large, as defined under the code, and that the code being jurisdictional, then it's not covered in that sense. (by Mr. Pratt) who does it sell the water to? It really doesn't sell water to anybody. It produces water for the benefit of its stockholders. The stockholders are entitled to take their pro-rational amount of water from the total production at cost. And you testified that that cost was \$47.00 an acre foot? That's correct. So that the mutual water company does not make a profit, it's not intended to make a profit; isn't that right?

Now, what basin does this water company derive its water

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That's absolutely true.

from in California?

- A It derives its water from three different sources. It derives water from the Chino Basin, the Rialto Basin, and from Liddle Creek surface sources, and alluvium from wells in the Liddle Creek area.
- Q Are those subject to -- are those sources of water -are the water rights appurtenant to the land in those
 instances, or are they not?
- 8 A It varies. In the case of the water rights that have
 9 been decreed to the Fontana Union Water Company, those rights
 10 are not appurtenant to land.
 - Q So that the Fontana Union Water Company's rights are not appurtenant; is that your testimony?
- 13 A That's correct.

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- 14 Q And on what basis do you say that? Court judgments?
- 15 A Court_judgments.
- 16 Q- And when were those entered?
- 17 A The Liddle Creek decree was entered in, I believe, 1924.
 18 The Chino Basin decree was 1978, and the Rialto Basin decree,
- 19 if my memory doesn't fail me, was 1961.
- Q Now, you've testified basically that Kaiser owns water
 rights. What does Kaiser own, really, with respect to Fontana
 Union Water Company?
- 23 A Water stock.
- 24 Q Stock in the Fontana Union Water Company?
- 25 A That's correct.

- What percentage of the stock of the Fontana Union Water Company does Kaiser Steel own? 3 A little in excess of 50 percent. Can that stock be conveyed? 4 | It's my opinion that it can be conveyed. Is it your opinion that the stock can be pledged as
 - A That would be correct.
- If the pledgee were to foreclose on that collateral, 9 could the pledgee then take title to the stock?
- 11 Absolutely. Α

collateral?

- Could the pledgee then -- the pledgee would then own the stock?
- Yes.

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- Would the pledgee then have -- excuse me -- yes, pledgee. Would the pledgee then have all of Kaiser's rights, the water rights that you testified to?
- No. In addition to the water stock, Kaiser has 2,930 acre feet in fee title in the, I believe, it's the Chino Basin decree -- yes, it is the Chino Basin decree -- 2,930 acre feet annually. 21
 - That's apart from the Fontana Union stock?
- 23 Yes.
- Okay. But with respect solely to the Fontana Union stock, is the owner of that stock entitled to use the water?

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In other words, is that a right -- is that use of the water,
  is that right appurtenant to the stock, so to speak?
        That's correct.
  Α
        Goes along with ownership of the stock?
   Q
   A
        That's correct.
        And that's freely transferrable, in your opinion?
ő il
   Q
7 !
        Absolutely.
8 |
  Q Now, you've testified with respect to values relating to
9 the water itself. Is the reason for that because the owner
  of the stock can do whatever it wants to with the water?
        That's correct.
        Would your opinion of the value of the stock be any
   different from the figures that you've testified to?
        If -- would my opinion --
        If you were asked to value the stock that Kaiser owns in
   the Fontana Union Water Company, would you testify that your
   opinion as to the value of the stock is the same as what
   you've testified to as the value of the water rights?
        That's correct.
   Α
        MR. PRATT: Thank you. No further questions.
        THE COURT: Mr. Appel?
        MR. APPEL: No questions, Your Honor.
        THE COURT: Mr. Krasnow?
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MR. KRASNOW: No questions, Your Honor.

THE COURT; Ms. Breene?

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1 MS. BREENE: (No audible response.) THE COURT: Mr. Christensen? MR. CHRISTENSEN: Just one question on redirect just to 4 clarify the last point with respect to the testimony of water rights being the same as the value of the stock. REDIRECT EXAMINATION 6 7 BY MR. CHRISTENSEN; Q The Chino Basin rights that are held in fee and not represented by the stock, those values would be in addition to the Fontana Union water stock; correct? 10 That is correct. 11 So there are two different sets of water rights, if you 12 will? 13 That's correct. 14 And I think you said the Chino Basin is about 3,000 acre 15 feet? . 16 2,930. 17 Okay. And so using 1,500 to 2,000 per acre feet, that 18 would have a value of 4 1/2 to 6 million? 19 That's correct. 20 MR. CHRISTENSEN: I have no further questions. 21 MR. PRATT: Just one point of clarification, if I may? 22 RECROSS-EXAMINATION 23 BY MR. PRATT:

The figures that you testified to earlier on direct, was

that just relating to Fontana Union Water Company, or was that everything together? Just to Fontana Union Water Company. MR. PRATT: Thank you. THE COURT: Thank you, Mr. Houston, you may step down. (End of testimony of Mr. John Houston.) 6 ! I certify that the foregoing is a correct transcript from the record of proceedings in the above-entitled matter. September 24, 1988

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UNITED STATES DISTRICT COURT FOR THE DISTRICT OF COLORADO IN BANKRUPTCY In Re. KAISER STEEL CORPORATION 87 B 1552 E 6 (1) Continued Hearing on Confirmation of : Chapter ll Plan (2) Continued Hearing on Debtors' Motion to Approve Sale of Assets Pursuant to Section 363(b) and (f) 9 and the Agreement and Lease with Mine Reclamation Corporation and Related Documents and Transactions 10 (3) Objections of UCC and Perma Pacific to Settlement Agreement between "Edison Group" and Kaiser Steel (4) Objections of (a) Thelen, Marrin, (b) Steelworkers of America and (c) Retiree Subcommittee of Official UCC to Debtors' Motion for Order 15 Authorizing Use of Cash Collateral (5) Meritor's Objection to Debtors' 16 Motion for Determination that Meritor's : 17 Secured Claim is Satisfied, or in the Alternative, that it be Estimated and 18 Modified. 19 Courtroom A 1845 Sherman Street Denver, Colorado 21 September 23, 1988 22 BEFORE THE HONORABLE CHARLES E. MATHESON, Judge. 23 24

EXHIBIT

Volume 5

APPEARANCES: 2 For the Debtor: Craig A. Christensen/Hal Lewis Attorneys at Law 3 Sherman & Howard 633 Seventeenth St., Suite 3000 4 Denver, Colorado 80202 5 On behalf of Perma: Alan L. Bugg, Attorney at Law 102 N. Cascade Ave., #502 5 Colorado Springs, Co. 80903 7 On behalf of the Carl Eklund, Attorney at Law Retirees Subcommittee: 1700 Lincoln 8 Denver, Colorado 9 For United Steel David W. Furgason Randall J. Feuerstein Workers: 10 Attorneys at Law Welborn, Dufford, Brown & Tooley 11 1700 Broadway, Suite 1100 Denver, Colorado 80290 12 For Long Airdox Co: Jane Frey, Attorney at Law 13 Garry Appel, Attorney at Law Rothgerber, Appel, Powers & 14 Johnson 1200 Seventeenth Street Denver, Colorado ' 15 16 For the Unsecured Michael Katch, Attorney at Law Katch, Anderson & Wasserman Creditors Committee: 17 1410 Grant Street Denver, Colorado 80203 18 Jack L. Smith, Attorney at Law For Bank of America: 19 Holland & Hart 555 Seventeenth St., Suite 2900 20 Denver, Colorado 80201 21 On behalf of Marrin: Warren T. Pratt, Attorney at Law Drinker, Biddle & Reath 22 1100 Philadelphia National Bank Bldg. 23 Philadelphia, Pennsylvania 19107

APPEARANCES: (Cont.) 2 On behalf of the Christopher C. Wilson Jacobs Group: Richard P. Krasnow 3 Attorneys at Law Weil, Gotshal & Manges 4 767 Fifth Avenue New York, New York 10153 5 On behalf of the Arthur L. Sherwood 6 Edison Group: Attorney at Law Gibson, Dunn & Crutcher 7 333 South Grand Avenue Los Angeles, Calif. 90071 8 and James P. Montague Attorney at Law 9 2244 Walnut Grove Avenue Rosemead, California 91770 10 11 On behalf of Mine Richard Lee Wynne Attorney at Law Reclamation: 12 Levene & Eisenberg 1900 Avenue of the Stars 13 Suite 1440 Los Angeles, Calif. 90067 14 15 16 17

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FINDINGS OF FACT AND CONCLUSIONS OF LAW

THE COURT: All right. We have a variety of matters on the plate, if you will. One of those concerns the Mine Reclamation Corporation agreement. Under that agreement, MRC will proceed to lease the Eagle Mountain facilities and rail trackage owned by the debtor to develop that into a gigantic dump site for the waste of Southern California. It is, in simplest terms, if it is successful, for the debtor, a money machine; that's all it is. It generates dollars based on the tippage fees and the need for a place to deal with waste of that gigantic center of humanity; was amply testified to by the representatives from MRC at the time of the confirmation hearings and on that application.

The transaction is one whereby the debtor will convey the properties to a wholly owned subsidiary, with that conveyance to be free and clear of the encumbrances of Meritor. And that is where the nub comes, because it is from Meritor that the objection is lodged; that objection primarily, at least at the time of the hearing, revolving around the fact that once the properties — that the Meritor lien would attach to the consideration being received by the debtor for the transfer, i.e. the stock, essentially, of the wholly owned subsidiary, because that's where the transfer occurs. Meritor's concern is that its liens will not continue on the underlying property, and that the debtor, the re-

organized debtor may, by vote or otherwise, encumber the underlying properties and make them valueless.

The testimony at the hearing indicated that in terms of future cash flows, the value of the interests with MRC on a present discounted cash flow basis was something in the neighborhood of 40 million dollars, I believe. The authority for the sale is sought under the Code pursuant to 363, which authorizes the transfer of property free and clear of encumbrances if the interest that is being asserted against the property, the encumbrances, are in bona fide dispute. Clearly, that is the case as between the debtor and Meritor.

The fundamental issue that arises under 363 is whether the interest of Meritor can be adequately protected if the transaction that is requested takes place. Meritor has been an active thorn in the reorganization hearings and proceedings, as is its right, and the Court certainly respects the legitimate interests of any creditor to pursue aggressively the right of that creditor to be paid. The pursuit by Meritor, in my view, exceeds all reasonable bounds, considering the scope of its legitimate interests and the extent of the properties in which it has a lien or encumbrance.

The evidence that has been before the Court as concerns the value of the stock of the mutual water interests, as concerns the other properties owned by the debtor indicate that the loan of Meritor of now approximately \$600,000.00 is

secured by properties having a value, under almost any measure put before the Court, in excess of 30 million dollars.

Meritor clings to its position on the indemnification argument, an argument that in the final analysis, has merit truly only if Meritor prevails in the underlying litigation, because if Meritor does not prevail, the indemnification claim is simply an offset against the judgment that the debtor would have against Meritor in any event. So the interests of Meritor, in this Court's view, are enormously protected, not simply adequately, egregiously protected.

As to the question of whether the transaction itself is in the best interests of this debtor, the evidence is that the Eagle Mountain property, standing alone, has a value of 2 or 3 million dollars, perhaps. This debtor does not have the financial resources with which to develop the kind of program that MRC contemplates, nor the contacts to do that.

MRC clearly does. It's kind of a joint venture partner that was identified at the outset of this reorganization case to be the probable linchpin of being able to effect any kind of plan of reorganization. It maximizes the value of that property, and does so under prospects that, it seems to the Court, have a reasonably high degree of likelihood of success. And the Court, therefore, will approve the MRC transfer on the terms requested.

With respect to the transaction with PBGC, truly,

the only objection that focuses on that transaction are the objections that have arisen in connection with confirmation, not as they pertain to the merits of the transaction itself; in particular, the ability of the debtor to borrow the funds. The Court understands the impact on the feasibility of the reorganization plan if the transaction with PBGC is not consummated. The Court thinks that to argue that the debtor ought not to be approved to enter into the transaction with PBGC to obtain the loan because the PBGC does not have the authority to make the loan borders on the specious.

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The transaction can be approved. If the PBGC does not have the authority to make the loan, that does not affect the validity of the debtor being authorized in the first instance to enter into the transaction. It may affect the breach of the agreement — or effect a breach of the agreement between the parties, but does not affect the efficacy of the agreement itself.

The testimony has been very clear by all who testified concerning the plan that the loan agreement with the PBGC maximized the opportunity for this debtor to maximize the litigation of the claims. And for that reason I can appreciate the interest of the Jacobs group who would like to forestall that occurring. The PBGC has certainly, on repeated occasions, made it clear to this Court that if this debtor declined in any way to prosecute vigorously that litigation,

the PBGC would do so at its expense on behalf of the estate.

I think that there is no question whatsoever that the PBGC would have the authority to expend its money to prosecute in the name and for the benefit of the estate those claims. And I see no reason why it would not be similarly authorized to utilize its funds, on a loan basis, to see to it that the recovery of those funds is possible.

There having been no other objection to the concept of the PBGC borrowing transaction, as I recall, and certainly the interests of any other parties that are involved are to be maximized by the consummation of that transaction, the Court will approve the PBGC borrowing transaction.

I might say in response to the arguments made by

Meritor that I do not view the MRC transaction as being one of
the nature dealt with in the Continental or Braniff cases
where they are, in and of themselves, tantamount to reorganization, and I do not think that the timing is inappropriate.

And most particularly, I think however it occurs, the position
of Meritor is so overwhelmingly protected, that its objections
simply do not merit serious consideration.

On the confirmation issue, I had committed when we finished the evidentiary hearings on confirmation, to render my decision on that issue today. I might have wished that I had not been quite so optimistic, and considering the significance of what is involved, I might wish that the

findings and conclusions that I will render were more artfully prepared. But we will deal with what I have, because I really don't have the time to spend to further it in any event.

I think that in ruling on confirmation in this case, one must look at some historical perspective of what the debtor has had, what the creditors and the Court have been faced with. Certainly it was made evident at the prior hearings that there was a time in this country when this debtor was one of the proud giants of American industry, and now faces the focus of the attorneys and the Court in this backwater of bankruptcy, if you will.

When the case was filed and we had hearings early in the case on the motions to dismiss that were aggressively pursued, the problems besetting this debtor and its estate were seemingly insurmountable. The debtor arrived in this court bearing the scales and scars of a bitter proxy fight, an upheaval in management, transactions that are now the subject of hotly contested enormous litigation concerning the leveraged buyouts. It primary assets were real estate holdings in the state of California that had been the underpinnings of the steel manufacturing operations in those states, and the values that might be attributable or obtainable out of those properties were burdened with enormous environmental problems from the wastes and the waste waters

that have been left on those properties over the years. Certainly this debtor did not have within its possession the funds or the time necessary to deal with the extent of those problems.

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Also, the hearings have shown us that historically, whether out of an excess of generosity on the part of management, an excess of success on the part of the labor unions, a combination of those, the company was burdened by what the witnesses who have testified certainly have characterized as unusually generous fringe benefit health and welfare programs for the employees. The pension plans were enormously under funded 200 to 250 million dollars. The PBGC, which always appeared before this Court, as a governmental agency being the single largest unsecured creditor in this estate, was vigorously pursuing its rights in an area that is clouded by tremendous uncertainties and litigation that is ongoing and eating alive some of the other bankruptcy proceedings that are going on in this country where there are these enormous problems having to do with the rights of employees and the Pension Benefit Guaranty Corporation in unwinding these fringe benefit programs.

With no money, virtually no management, with the outstanding caliber of attorneys that were representing the diverse interests against the estate, the prospects for re-25 organization of this debtor were dim indeed.

We are now a year and a half later, not an extraordinarily long period of time in the life of a proceeding of this range and nature, and the company has presented to the Court a plan to let it emerge from the rubble in which it found itself when it came. A combination of factors, it seems to me, have brought the debtor to this point. First, there certainly have been the unstemming efforts of company management, what was left, and other professionals who represented the company, both in pursuing the reorganization plan and in pursuing the litigation.

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Out of those efforts, the company has been able to liquidate excess assets, to realize the funds necessary to keep the door open and operations, such as they were, going forward, to negotiate settlements which, after all, is the heart and soul of a reorganization proceeding, to find the joint venture partners in the form of Lusk and MRC, to find the funding to solve the Metzenbaum problems with the retirees, to resolve the differences with the PBGC that ranged in the neighborhood of a quarter of a billion dollars, and to bring a plan to the Court for confirmation.

I made a random note to remind myself that I had: not dealt with the cash collateral motion, and I will do that.

The fundamentals of the plan, as the Court observes 24 | it, really revolves around five principal areas; the MRC 25 agreement, the Lusk agreements that pertain to the Fontana

properties, the rehabilitation of that properties -- those properties, solving the environmental problems and marketing the real estate, the realization of the values attributable to the Mutual Ditch Company water stock, the aqueous reclamation project, and the litigation.

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Under that proposed business plan, the MRC project will go forward, as the Court has already commented on, to use the empty coal pits in the California desert as the depository for the waste of Southern California, to be shipped in on the railroad tracks, an exceedingly inventive and practical solution to a problem that is haunting the world of what to do with the waste that we generate on a daily basis. It requires no money on the part of the debtor, and provides the likelihood, to a very high degree, of a future cash flow from the tippage fees and the guaranteed rentals to be provided by that company.

The Lusk venture is more difficult because it must start with studies and with the development of ways to deal with the environmental problems that encumber that real estate. There's ongoing litigation as to a portion of the property, and whether that will be a part of this estate or a part of another reorganization estate pending before this Court. And the problems may not be solvable. If they are, the profits are spoken of in terms of gross sales of real estate in the neighborhood of 90 million dollars. There is

the benefit of a 5 million dollar up front loan that enhances the ability of the debtor to meet its ongoing business commitments, and it does relieve from this debtor's estate the primary problem of dealing with the rehabilitation problems of that real estate.

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The water stock presents an opportunity for value that certainly is not unknown to those of us who live in Colorado, who recognize that water resources are an extremely valuable right, that there is an ever increasing need in the urban areas for water. The range of values of that stock have been from in the neighborhood of 8 to 10 million dollars to in excess of 40. And under any circumstances, perhaps enhanced in the event of an earthquake, something of value to this debtor.

The aqueous reclamation project is something that is ongoing. There is 2 million dollars to be committed out of the Lusk money to dealing with the -- some of the water pollution problems. That has been an operation conducted by the debtor, and one that can continue. And the litigation, then, provides the extra, or the prospects for extra.

The funds from the PBGC certainly have been recognized to be of enormous assistance in prosecuting the litigation. I differ with Mr. Krasnow's evaluation of what the testimony has been, however. I don't think anyone has testified that without the PBGC funds, the debtor would be without

means to prosecute the litigation. It might be more costly, there may be more contingent fee agreements, but I have not heard, that I can recall, that without those funds, the plan will fail.

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Without those funds, and without the prosecution of the litigation, the opportunity for the significant payout might not arise, but the underlying business programs through MRC and Lusk and the water stock and the aqueous treatment programs remain and could be operated. The testimony of the experts that was presented at confirmation was that, in cautious terms as the experts have all come to me, that it was likely, more likely than not, that the debtor could succeed. Not assured, few things are in this court, but more than a fair opportunity for the debtor to succeed. Not just smoke, as many plans are, and not just wishful expectations that if this Court would but confirm a plan, the debtor could find a joint venture partner. The debtor has done that, and those parties have come forward.

The reorganization plan itself is an interesting mix, drawn, I think in an inventive fashion, to meet the unique problems that this case presents. The secured creditors are dealt with as specified, and the debtor has filed an amended statement of treatment of the individual secured creditors under the plan, and all of the secured creditors, 25 save Meritor, have, I believe, withdrawn objections to the

plan.

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The plan was submitted to the creditors pursuant to a disclosure statement approved by this Court in accordance with 11 USC Section 1125, and the debtor presented to the Court a tally of the ballots, and has filed with the Court now the formal tally of the ballots received. That tally showed that all affected classes had accepted the plan except Class 4-C, which was the pension claimants, which had not accepted the plan due to the ballot of PBGC against that plan, and the stockholder classes had not accepted the plan.

At the confirmation hearing, the Court was presented: with the amendments to the plan. Those amendments had the effect -- well, the concept of Class 4, which was the unsecured creditors, was that that class, in fact, was made up of three separate classes; Class 4-A providing for the payment of the claims held by the trade creditors, Class 4-B providing for the claims of the retirees, Class 4-C providing for the claims of the pension claimants. Each class was to receive a portion of the shares of the common stock of the reorganized debtor, and a specified percentage of the funds expected to be realized, or that might be realized out of the litigation.

The conflict with PBGC was resolved. As a part of that, the PBGC committed to loan the 4 million dollars on a revolving basis, to which the Court has made reference and approved today. And further, the plan was amended so that as

to Class 4-A, the pro-rata share of net distributable proceeds to be distributed to the claimants of that class was reduced from 17 percent to 15 1/2 percent, and the number of shares of common stock were reduced from 4,590,000 shares to 4,320,000. The Class 4-B retiree benefits, the percentage of net distributable proceeds to be allocated to that class was reduced from 55 percent to 52 1/2 percent, and the number of shares of stock to be attributable to the interests of that class reduced from 14,850,000 to 14,310,000.

With respect to the Class 4-C claims, the PBGC, the share of the distributable proceeds attributable to that class was increased from 24 percent to 28 percent, and the shares of stock increased from 6,480,000 to 7,755,000. The shares of the preferred stock interests, those classes were zeroed out so that they would not participate in the reorganized company, and that amendment was presented to the Court.

The PBGC moved to withdraw its objections to the plan and to cast its ballot in favor of the plan, and the Court approved that, notwithstanding the provisions of the bankruptcy rules. It is my view that negotiation is the heart and soul of the reorganization process, and that it is silly and fruitless to require a re-solicitation of this plan in order to let the PBGC exercise its franchise to vote in favor of the provisions that it had negotiated.

With respect to Classes 4-A and 4-B, the Court found

that their interests were adversely affected. It was argued that the Court need not deal with that problem if the Court found that the interests were not materially and adversely affected, and it was my view then, and remains, that the statute and the rules, in fact, say that the votes cannot be counted in favor if the plan is amended and the interests are adversely affected. It is not for the Court to rule or to determine whether it is so insignificant that the individual creditor, if given the opportunity, would not change his vote.

Therefore, despite what the Court truly considers to be a de minimis amendment in light of the size of the claims of this estate, the Court determined that the favorable vote previously given by the members of Classes 4-A and 4-B could not be accepted for purposes of confirmation, and determined that we could only go forward if the debtor either resolicited those classes, or was prepared to confirm the plan under 1129(b), and the debtor elected to do the latter.

plan. The Court can confirm a plan only if the following requirements are met. The plan complies with the applicable provisions of this title, and the Court finds that this plan does that. That the proponent of the plan complies with the applicable provisions of this title. It has been argued by the Jacobs group that this debtor — these plan proponents, I should say — have not complied with the applicable pro-

visions of this title because of the failure to re-solicit votes in light of the amendments to the plan, which the Court has found were adverse to the interests of Classes 4-A and 4-B.

It is argued that the Code specifies, and that the rules specify that if there is an amendment, and if the Court finds that the amendment is adverse, that the debtor then must comply with 1125. And I simply disagree. The Code provides that the debtor can amend the plan at any time up until confirmation, and that the plan, as amended, becomes the debtor's plan. The Code does provide that a vote in favor of the plan cannot be counted -- well, in the rule, I think is truly where it is -- cannot be counted if the change is adverse, unless that creditor is given the opportunity to change his vote after disclosure pursuant to 1125. And Code Section 1125 specifies that you cannot solicit that acceptance except with a disclosure statement duly approved under 1125.

The Jacobs group cites the opinion of my colleague, Glen Clark, from Utah, which is certainly the longest opinion that deals with the applicability of 1125, to the effect that you must have a disclosure statement, even under circumstances which, if I remember correctly in that case, there was not an impaired class. I have a great deal of respect for Judge Clark and for his opinions, but in that respect, he's simply wrong. 1125 very clearly says that acceptance or rejection of

a plan may not be solicited after the commencement of the case except with a disclosure statement. There is nothing in the Code which says that you must solicit acceptances or rejections. And there is nothing in the Code that I have ever read that requires the debtor to promulgate a disclosure statement in every case.

The Securities and Exchange Commission has been known to take the position that the debtor must solicit votes 9 from the common stockholders of a public company in connection 10 % with a plan that proposes the sale of the assets of that company, even though the company is clearly insolvent and the stockholders will not participate under the plan. A degree of folly that has always baffled me. There is no reason why debtors should be put to that kind of expense to go through a fruitless act where it is clear that the shareholders will reject the proposal in any event, and the plan very clearly can be confirmed despite their rejection.

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And so here, in my view, it was not necessary for the debtor to re-solicit. The debtor could not argue that the acceptances received would be binding, but the debtor could confirm under 1129(b) as if the classes had not accepted and were impaired.

I don't think that we have, and no one has argued, a due process problem. The debtor's plan clearly proposed that there would be distributed to the members of Classes

4-A, B and C, a percentage of proceeds and a number of shares of common stock, or such other percentage of proceeds or shares of common stock as the Court might determine necessary to permit confirmation of the plan. There was notice that at the confirmation hearing, there may be adjustments to the distributions made, and parties had every opportunity to be present at the confirmation hearing and deal with that issue. And I think that for due process purposes, that notice is sufficient. Therefore, I find that the debtor, the plan proponents, complied with the applicable provisions of Title 11.

in good faith, and not by any means forbidden by law. To the extent that the provisions stating that it has been proposed not by any means forbidden by law encompasses the problems just alluded to concerning the solicitation of acceptances, I find the same. Further, the Court is entitled to presume good faith in the absence of the showing of bad faith, and there has not been any assertion, even by the most vigorous of the dissenters, that the plan proponents have proposed and proceeded with the plan other than in the best of good faith.

The Court finds that there is nothing in the evidence to indicate that the debtor or proponents propose to make any payments to any person issuing securities or acquiring property under the plan, or in connection with the plan which is not -- which payments have not been approved by,

or which are not subject to the approval of the Court as reasonable. The proponents have disclosed the identity and affiliation of the individuals proposed to serve after confirmation of the plan as directors and officers of the debtor, and as affiliates of the viva trust for the benefit of the retirees, and of the successor to the debtor, which is the reorganized entity. And the appointment and continuance of those persons is consistent with the interests of the creditors and the equity security holders and with public policy, and there has been disclosed the identity of any insiders that will be employed or retained by the reorganized debtor, and the nature of the compensation for those persons. There is no governmental regulatory commission which governs the rates charged by this debtor in the general operation of its affairs.

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With respect to 1129(a)(7) -- excuse me -- (a)(8), passing (a)(7) for the moment; with respect to each class of claim or interest, each class has not accepted the plan, and some of those classes are impaired, which brings into play the confirmation standards of 1129(b). With respect to 1129(a)(7), the claims specified, the type specified therein, have been provided for to be paid on the effective date of the plan, or the evidence disclosed that arrangements have been made with attorneys and professionals and others to pay those on satisfactory terms.

With respect to the tax claims, 507(a)(7), with all due respect to the Congress inability to re-number, those claims will receive, in the agreed cases, deferred cash payments over a period not exceeding six years equal to the allowed amount of the claim.

At least one class of claims that is impaired has accepted the plan; that being Class 4-C. The Court has found already that confirmation of this plan is not likely to be followed by the liquidation or the need for further financial reorganization, and that the fees payable under Section 1930 have been paid, or will be paid on the effective date.

The primary focus, and the objections to confirmation is on the treatment of Class 4-B, at least it was at the confirmation hearing — today we have heard from the voices of 4-A — and on the application from those objecting on the retiree group who seem to be noticeably absent today, the arguments that the plan failed to meet the requirements of 1129(a)(7) and 1129(b)(2). Those arguments require the Court to focus on the makeup of those classes, the claims represented in those classes, the assets that are to be dealt with.

The Class 4-B claimants is made up of the former

Kaiser employees who were participants in the medical benefit

plans and other fringe benefit plans that had been implemented

by Kaiser for the benefit of its employees. The testimony of

the expert, Mr. Spring, indicated that the benefits provided

by Kaiser for its employees were extremely generous, perhaps exceedingly so. There is an inherent difficulty in this type of claim as opposed to the normal creditor claim. It was expressed very well by Mr. Dankner (phonetic), who testified that programs of this nature are expressed to the employees, the claimants, in terms of benefits, not in terms of dollars. It's expressed in the form of future promises, not in the form of commitments to pay. The employees were offered continuing medical, health, welfare, life, disability benefits. They were not promised additional pay or fixed dollars.

The question then is what claims do these employees have, and how does the Court estimate or determine those claims. The general consensus from everyone who testified was that it is virtually impossible to quantify the claims. The testimony on behalf of the objectors, Mr. Pritchett and Mr. Pratt, was that they could not, in filling out their claim forms, put a dollar figure to their claims -- the claimants themselves.

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There are a variety of factors that feed into this problem. One question is exactly what is the claim. To the bankruptcy lawyers, we see -- and to the Court -- we see claims by creditors, claims for services rendered, claims for products purchased, claims on loans, dollar claims. Mr. Quinn, counsel for Mr. Pritchett, appeared to argue that it is -- that the claim should be measured by the employee's

present cost of obtaining benefits. But the Court wonders whether that is a relevant measure.

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Again, we are speaking of claims for breach of a promise to provide a benefit in the future. What of the employee who does not need that benefit, what of the employee whose health is such that he has de minimis medical claims — blessed is he — what claim does he have against this debtor's estate? He's not paid any doctor bills. He may not have to pay any doctor bills of any significance at any time in the future. And if he does not, what has been his loss, and how do you measure the likelihood of that? What of the employee who has gone back to work for another entity which has provided him with as good or better coverage? What are the claims of the employee whose wife is employed and there are family benefits that are as good or better from her employer? What are the claims of the employee who has partial coverage elsewhere?

It truly seems impossible to be able to quantify the claims of individual retirees under those circumstances. Certainly the problem is fact driven. Mr. Pritchett commenced a class action on behalf of the retirees for the purpose of determining their claims, which this Court dismissed, in large part because it was procedurally improvident, and in large part, because there were not, it seemed to me, these overriding common issues, because you must deal with each

retiree. And dealing with that claims process could take years, and an enormous cost to the retirees if they must come one by one and prove their claim, particularly in light of the acknowledgements by Mr. Pritchett and Mr. Pratt that there was no way that they could estimate what their claims were.

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The evidence that was introduced described the claim forms that were developed by Kaiser, the retiree subcommittee, through the help of the experts, and that were sent out to the employees. Those claim forms, and as a part of those, estimates were made of the cost of coverage premised on the insurance — kind of insurance coverage the particular retiree had, and the cost to Kaiser of providing that coverage at that time, taking into account the risks of future price increases, the cost of money, et cetera. And those claims estimates were sent out to the employees in an effort to give them some guide as to the range of figures that might be appropriate.

Pursuant to the report filed by Coopers and Lybrand, adding up those claims totalled some 316 million dollars.

But that figure, as the experts acknowledged, was misleading because of the premise on the starting fixed cost of coverage and the fact that it was an explicit figure dealing with each individual claimant without taking into regard the variables that could attach to the claims. It truly was not an effort to determine claims; it was a very significant effort nonetheless.

With the advent of the Metzenbaum legislation applicable here, the focus changed, perhaps for the better, at least in some part. The Metzenbaum focus is not on claims. The Metzenbaum focus is on benefits. The debtor is not called upon to pay the claims of retirees, but is admonished to provide the benefits. It's easy to see some of the wisdom of the Metzenbaum legislation superimposed on the needs of LTD where there is a continuous revolving pool of employees; difficult or harder to superimpose Metzenbaum on a Kaiser Steel, where the employee group has long since been terminated.

But nonetheless, the requirements of the interim
Metzenbaum legislation were applicable, and put the focus on
the benefits. And, thus, here the focus was on the cost of
the benefits, and the study done by the professionals started
with the basic analysis that was sent out to the employees.
The testimony was that the experts who worked in this area,
who described it as a truly evolving area, they utilized their
judgment to fix trend rates of rising health care costs, to
the extent anyone can deal with that crystal ball, future
interest rates to determine present values, mortality tables
to figure out how long the employees will live.

Acknowledgement was made that it was an extremely difficult group to work with because it is a fixed aging group, not a revolving pool. And, therefore, the risks of

higher health coverage are enhanced. It makes it a group that is not attractive to an insurer, to insure on a group basis. And the experts could, but at best, estimate the range of the benefit costs 350 to 500 million dollars. Then the experts all agreed that this was a reasonable range, but it is not a determination of great precision.

Dealing with valuation ranges of that nature is not the inherent stuff of which confirmation decisions are rendered. There are other factors that come into play in terms of viewing confirmation. Pursuant to the Metzenbaum legislation when it was initiated, the company was obligated to continue to apply benefits. But the company had no funds. Under that Metzenbaum bill, it was provided that if the company was converted to Chapter 7, the right to benefits would terminate. So the retirees did not want to see the case converted, but were anxious to see that the Metzenbaum requirements were met. And that was done via the funding provided by GATX whereby the debtor borrowed 7 million dollars and used that to fund the settlement, to establish what the parties have referred to as the viva trust.

The purpose of that trust was to take the funds provided from the settlement, and to provide the maximum level of health care benefits to the largest group of people for the longest period of time, estimated to be two years. Pursuant to the so-called Metzenbaum legislation as ultimately adopted,

the claims of the employees for benefits pending the Chapter ll are to be administrative claims, and those claims were settled pursuant to the viva settlement.

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But in evaluating the impact of 1129(a)(7), the fact remains that if the case is converted, the employees have no ongoing right to benefits. And I must confess I don't know what to make of the language, and what the impact is on the employees who have received interim benefits at a priority to the claims of other creditors of the estate once the estate is converted, and what their status is, and on what basis they are entitled to retain those payments as opposed to the rights and interests of all other creditors of the estate. As usual, special legislation weaves very special kinds of problems, and there will come an unfortunate time when some court will have to unwind that kind of problem, and I earnestly hope it is not this one.

If the case is converted, even at this stage and even separate and apart from this problem of what do you do with the interim administrative claims, the Court is then back to the problem of trying to determine what the claims are. In the final analysis, as I view the matter, the employees were promised benefits to be paid for by the employer. It was recognized that the debtor would dedicate those funds that were necessary to provide those benefits. And, thus, it seems to me that it is reasonable to estimate the employee claims

based on the funds, the dollar amount that the company had, in effect, agreed to dedicate to provide the benefits. And the experts say that amount is 350 to 500 million dollars. And the Court accepts that estimate and believes there's reasonable basis to do so.

There are other claims in this estate. There are claims of the trade creditors. Mr. Stoddard estimated that in the final analysis, those claims will fall in the range of 93 million to 175 million dollars. And there are the pension claims, including PBGC, in the range of 200 to 250 million dollars.

In looking to the standards for confirmation under 1129(a)(7) and 1129(b), the Court must also consider the assets and their values. I've already made mention of the assets, the fundamental assets that will underpin the recorganized estate. Mr. Stoddard generally testified as to values. Some values are reasonably certain to be present. Mr. Stoddard's testimony was that the stock in the mutual water company might be maximized in value of 28 million dollars. It appears that once again the debtor's estimates may be low, and perhaps bids on that ought to be brought to this Court for an auction where we have had some success in extracting higher values. But those values are there.

There is the MRC contract with a value, a present value of future cash flows estimated to be 30 million dollars,

some speculation there, but some reasonable degree of certainty. The Lusk contract, it seems to the Court, is highly speculative, highly volatile because of the significant environmental problems that may or may not be solved. But the contract offers a reasonable basis for the solution of those problems; one that is not present in a Chapter 7 case. There is no evidence to controvert Mr. Stoddard's testimony that much of the motivation underpinning the Lusk contract, much of the values to be derived there come from the commitment of Kaiser to remain, to be actively involved with the environmental agencies in assisting with the efforts with those properties. And there are a variety of returns possible in the reorganization case; the 5 million dollar loan is the benefit up front, the opportunity to cover the cost of the environmental cleanup, the profits to be derived from the land, a gross amount of maybe 90 million dollars.

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If this case were premised in its entirety on the Lusk contract, as many reorganization cases are, the Court would be skeptical, indeed, of the prospects of feasibility. But it is, in large part, an adjunct; it is a way to deal with the environmental problems, to have the funding for those problems, with the chance to maximize the value of the properties. Absent the Lusk contract, the proposition is to try to find someone to buy those properties at some price, and take on the burden of the environmental problems. And the

values that you can attribute to property under those circumstances is very difficult to arrive at.

There are values attributable to the ongoing water treatment projects, and there is the litigation. Smaller than an elephant; bigger than a flea. Claims in the neighborhood of 300 million dollars. One thing is, I think, certain; even with values of this nature, maximizing the dollars attributable to the litigation, maximizing the MRC values, the Lusk contracts, all of the various bits and pieces, the company truly is, as Mr. Stoddard testified, hopelessly insolvent. And, therefore, there is no basis for any participation in the reorganized company by the former shareholders of this debtor.

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By contrast to the potential values to be derived in the reorganization, the Court must look to the values if the company were to convert to Chapter 7. The debtor's estimate of values of the assets in a Chapter 7 were that the assets might be worth 20 to 30 million dollars. An estimate of 10 million dollars or less from the water stock if the company was pressed to sell that, an estimate of zero from Lusk because of the fact that Kaiser would not be involved in the ongoing cleanup, and the values, if any, of the Fontana properties would be eaten up by the reclamation costs that would extend over a good many years before those problems were solved. And the MRC values, to the extent that they are

there to a reorganized company, are something else again if this debtor were put to the point of selling that stock to a third party with the resultant discounts.

The litigation, the company estimates, is zero to the Chapter 7. The Court is not so sanguine that a trustee in a Chapter 7 would realize no value out of this litigation, presuming there is any value in it anyway. But I don't question the judgment that a trustee's role is much different from that of a debtor, and that the ability of a trustee to settle or litigate is reduced. The opportunities to stay with long-term litigation at high cost to the estate are very curtailed. The interests of a Chapter 7 trustee ought to be to administer the estate quickly and efficiently, and distribute money. The interests really are not to litigate on a long-term committed basis, and any defendants know that. And that knowledge wreaks great pressures in settlements.

I don't think it's necessary for me to fix specific values. What is clear to me is that the realizable value of the assets in Chapter 7 is significantly lower than the values to the reorganized company. For confirmation purposes, Mr. Pritchett has argued that the plan fails to meet the requirements of 1129(a)(7), which requires that for every class of creditors who are impaired, each creditor in that class has either accepted the plan or will receive, or retain under the plan on account of such claim, property of a value, as of the

effective date of the plan, not less than the amount that such holder would so receive or retain if the debtor were liquidated under Chapter 7 of this title.

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Mr. Pritchett really made two kinds of arguments. One argument was that the values to be realized upon liquidation would be greater than those estimated by the debtor. And I think that may be true. The other argument actually had to facets to it. One argument was that the retirees did not receive anything of benefit under the plan -- anything. The retiree class is set up under 4-B so that distributions are not made to the retirees. The plan is set up so that the retirees receive what Senator Metzenbaum has mandated retirees are supposed to receive, which is to say benefits. Those benefits will be provided by the expanded viva trust, in which! all retirees may participate. They are direct beneficiaries of that trust on a dollar for dollar basis. Every dollar of value that goes into that trust goes to the benefit of those retirees, and it is specious to argue that the members of that class do not, because they are participants in a trust, receive anything of value under the plan.

The other inherent part of Mr. Pritchett's argument, as I understood it, is that the claims of the retirees, estimated as they were for reorganization purposes, did not reflect the true claims that they would have in a Chapter 7, which would be significantly greater. And, therefore, in a

Chapter 7, as a class, they would command a right to a larger share of the pot. And to that, I simply must return to my findings that it is reasonable to determine those claims based on the dollar amounts that the company had inherently committed to provide for those retirees. That was the money that the company was going to pay out to them or for their benefit, if you will, and that is a reasonable measure of the claims of that class, to wit, 350 to 500 million dollars.

Therefore, I cannot accept the argument that in Chapter 7, the aggregate claims of that class would be significantly different from those estimated by the experts for purposes of confirmation.

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It was argued by the counsel for Mr. Pritchett that there was an unidentified retiree who had not voted in favor of the plan, who lived in a remote area, who would not be able to participate in a program for continued coverage under the viva trust, and who, therefore, was being disenfranchised and would not receive as much under the plan as he would receive in a Chapter 7. But it is clear that even that individual who might not be able to afford to make the cash contributions necessary to participate in the viva trust, would nonetheless have the benefit of the enhanced prescriptive drug program and of the life insurance coverage, and of access to the other benefits that can be provided by the viva trust with the 25 | funding provided under the plan.

Those rights, as beneficiaries of that trust, have obvious values. The Court also cannot ignore the fact that the beneficiaries of the viva trust already enjoy 7 million dollars, a benefit that was not available to other creditors and was not available to the retirees in Chapter 7. The Court must also recognize, I think, that if the case were converted, the time and expense to be involved in determining the claims of the retirees, the administrative costs attributable to the cleanup problems, 20 to 40 million dollars at Fontana alone, the other administrative or priority claims for the PBGC and for taxes, the general uncertainty as to what: the claims of the retirees ought to be or how they ought to be determined, the limited amount of dollars that could be realized from the assets, certainly a reduced amount in Chapter 7 from the reorganization case, the 7 million already in the viva trust and the continued benefits to be provided to the retirees, leads the Court, inescapably, to the conclusion that they are significantly better off under the reorganization than they would be in Chapter 7.

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The claims of the unsecured creditors in Class 4-A are not quite as enhanced as the retirees; they are not quite the same problems. We know what claims are for the business creditors; they're measured in dollars and cents, can be determined. They have not had the benefit of a viva trust during the pendency of this Chapter 11. But nevertheless,

their claims are not going to escalate, as Mr. Pritchett would argue that the claims of the retiree class might in a Chapter 7. And since their claims have remained relatively the same, and since the Court is clearly satisfied that the value of the assets in Chapter 11 in the reorganized debtor exceed, significantly, the values that could be realized in Chapter 7, the interests of those creditors, similarly, they will receive more by reason of their claims through the reorganization process than they would receive if the case were converted.

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Mr. Pritchett has argued that the plan cannot be confirmed under 1129(b)(2). That section provides that the Court can confirm the plan even though a class has not voted in favor of the plan, provided the plan does not discriminate unfairly and is fair and equitable with respect to the impaired interests.

Fair and equitable is a term of art in reorganization proceedings. It is incorporated in the Code as to these unsecured creditors in 1129(b)(2)(C), and the Court can find that the class -- that the plan is fair and equitable if the holder of any claim or interest that is junior to the claims of such class will not receive or retain under the plan on account of such junior claim or interest any property. The classic test of Consolidated Rock. And that is the effect of the amended plan.

The shareholder classes do not participate. classes junior to those of Classes 4-A, B and C take nothing under the plan. And, therefore, as to the Classes 4-A, B and C, the plan is fair and equitable. The real question as it pertains to Classes 4-A and 4-B is whether the plan unfairly discriminates. As to the claims in 4-B, the Court returns once again to its findings that the range of retiree benefits and those values as set forth in 4-B is reasonable, and that it is reasonable to estimate their benefits in the range of 350 to 500 million.

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There's been no suggestion that the range of claims for the classes in 4-A and 4-C are unreasonable. Thus, the debt range on a high and low basis can be examined, and the interests of the Class 4-B can be examined under a best case basis. If the claims of the retirees were estimated at 500 million dollars, the unsecured creditors at 93 million, and the PBGC claims at 200 million, the retirees would have 63 percent of the debt versus 12 percent for the unsecured and 225 percent for PBGC. On a worst case basis, at least as pertains to the retirees, where their claims were allowed at 21 % 350 million, the unsecureds at 175 and the PBGC at 250, the 22 | retirees would have 45 percent, the unsecured 23 and the PBGC 23 h 32. The average of the claims, if averages mean anything 24 under these circumstances, for the retirees is 54 percent. 25 | Under the plan, they will receive 54 percent in stock and

52 1/2 percent from the litigation.

The retirees also get the 7 million already in the viva trust. They get voting control of the ongoing company, which in many respects, is even more significant here because that voting control will be held by a single unified trust and voted as a block, as opposed to splintering it among the hands of many in a given class. They receive priority funding of 3 1/2 million dollars a year out of litigation proceeds. They receive the benefits of the funding from the PBGC to fund the ongoing litigation. And perhaps most importantly of all, they receive the benefit of speed in resolving the basis upon which their interests can be provided for. There is no evidence before the Court of any reasonable basis to estimate a higher claim for the retirees.

The same analysis can be made from and for the interests of the unsecured creditors. Certainly their representative testified that as to 1129(a)(7), the representatives on the creditors committee of the trade creditors were convinced that they would receive nothing in Chapter 7, and that the allocation of the interests among Classes 4-A, 4-B and 4-C had been the result of informed, well represented, diligent negotiations carried on over a number of months to arrive at the final allocations. Those parties, representatives of 4-A, 4-B and 4-C, were all satisfied, and so testified and represented to the Court that the plan represented a

fair balancing, that the plan is fair and equitable among the interests, and that the plan does not unreasonably discriminate in allocating the interests of the reorganized company. And the Court believes that is true; that the plan strikes a balance which is not unreasonable, and which clearly does not discriminate unfairly.

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Meritor had its objection. The plan provides that
Meritor will retain its interests under the plan. An argument
was made that the plan does not adequately provide for its
implementation because it does not specify the manner and
means in which Meritor is to have a continuing claim to cash
and cash collateral. And I don't think that there is anything
under the Code that requires that that detail be specified
under the plan. The debtor is dedicated under the plan to
provide for the continuing interests. On one point, Mr. Pratt
and I see truly eye to eye; Meritor receives the indubitable
equivalent under 1129(b), and the plan ought to be confirmed
with respect to those interests.

The Court, therefore, concludes, based on those findings, that the debtor's plan, the proponents' plan, since it is a multiple proponent, meets the requirements of 1129 of Title 11 of the United States Code, and, therefore, will be confirmed.

Let me back up. The last matter that the -MR. CHRISTENSEN; Excuse me, Judge, there are two

matters. You may have thought you covered it, but the Lusk loan, you just did not mention in your statement.

THE COURT: I signed that order, Mr. Christensen.

MR. CHRISTENSEN: That was for the joint venture. loan came along separately.

THE COURT: I'm sorry, all right.

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MR. CHRISTENSEN: Because it also primed the Meritor --THE COURT: Well, as to the Lusk loan, I will incorporate my findings as to the MRC transaction, insofar as the interests of Meritor are concerned, to be adequately protected. As to the requirements for the Lusk loan, I have made mention of the 5 million dollars to be provided by Lusk. Mr. Stoddard testified today that those funds are needed to provide the 2 million dollars to deal with the water pollution problems on a current basis, and to provide working capital. There is no question that this debtor has, throughout this proceeding, been strapped for cash, and that that cash is necessary, and that that loan is reasonable under the terms provided, and will be approved.

With respect to the cash collateral, the evidence before the Court indicated that the debtor holds a promissory 22 | note for 3 1/2 million dollars from IMAC, and cash in the amount of roughly 900,000, which it proposes to use. 24 cash will be used, in part, to provide for the claim of GATX of \$150,000.00. Out of those funds, there will be escrowed

\$400,000.00 to provide for the principal amount of the Meritor claim. And the debtor would propose to utilize the balance of the cash collateral for working capital or other necessary purposes, and to provide adequate protection to those who claim interests in that, in particular, Mr. Appel's clients, by letting their disputed lien attach to the value of the promissory note.

It has been argued that there has been no values established for that note. The testimony was presented by Mr. Bradford. He is familiar with IMAC because of the fact that he sat on the board. He has seen the cash flows, the financial statements of that company. He valued the underlying collateral for the note, the machinery and equipment, at some 12 million dollars based on its book value, which is of little meaning in valuing machinery and equipment, an appraisal which the Court has not seen, but finally, on a realization of the cash flows and profits derived by IMAC in the continued operations of its business utilizing that machinery and equipment for the manufacture of steel drums and others for the production of plastic mouldings.

The company has had ongoing dealings with IMAC in selling back to it preferred stock and other notes, liquidating a portion of the debts and obligations between the two companies. The note is for 3 1/2 million dollars. The interests of Mr. Appel's clients are contested and consist,

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if I understand it correctly, of claims for attorneys fees, claims that are in dispute and ultimately will be resolved either by negotiations or by hearings before this Court to determine the reasonableness of fees and the amount to be allowed as claims. Something that lends itself to virtually a degree of imprecision commensurate with that that pertains to retiree claims, figures that sometimes are as hard to fix or determine. Claims of a size and significance that are something other than claims for monies advanced or for products sold, where the figures are rather hard and fast.

Given the nature of those claims and the offer that those claims will be secured, to the extent they exist, by the outstanding note which comes due in a year, I believe offers those claimants adequate protection for that disputed claim. The interests of Meritor are otherwise adequately protected.

I certainly concur that the prior arrangements made to permit the sale of the underlying notes which allowed the claims of Mr. Appel's clients to attach the proceeds did not serve to commit those cash proceeds irrevocably and forever for the payment of those claims. Those interests are subject to being dealt with under 363 of the Code, and to allow the cash collateral to be used for the debtor's operations with those interests to be adequately protected by the notes.

Have we now covered all outstanding matters that

are before the Court today?

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MR. CHRISTENSEN: That covers everything before the Court. I'd like leave not later than, like, Tuesday or Wednesday, and hopefully Monday, just some other parties haven't seen it, to submit a form of confirmation order, not dealing so much with these facts, but as you may recall, the plan itself requires that the order contain certain provisions with respect to the prescription drug plan and just other technical things. So we'd like to submit a form of that order to Your Honor.

THE COURT: That's fine. The formal order that was submitted on the MRC transaction --

MR. LEWIS: It was submitted, and I would like to submit another order, an amended order --

THE COURT: All right.

MR. LEWIS: Just in the legal description.

THE COURT; That's fine. I was just going to say, I have it sitting on my desk to look at.

MR. LEWIS: We'll get that up to you first thing Monday.

THE COURT: All right. Mr. Feuerstein?

MR. FEUERSTEIN: Your Honor, I would also submit a proposed form of order in connection with USWA and retiree subcommittee settlement on the cash collateral.

THE COURT; All right, that's fine. That can be done.

If you will submit, then, the form of order for confirmation,

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Mr. Christensen, reflecting that it is entered based on the findings and conclusions rendered by the Court on the record, then that order will enter.

MR. CHRISTENSEN: Thank you, Your Honor.

THE COURT: There being nothing further, we'll be in recess.

(End of findings of fact and conclusions of law.)

I certify that the foregoing is a correct transcript from the record of proceedings in the above-entitled matter.

September 26, 1988

J. Ford & Associates, Inc.